

# Chapter 1

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## Accounting and the Business Environment

### ✓ Quick Check

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#### Answers:

- |      |      |      |      |       |
|------|------|------|------|-------|
| 1. d | 3. d | 5. c | 7. d | 9. b  |
| 2. a | 4. c | 6. b | 8. a | 10. c |

#### Explanations:

4. c.     **Liabilities (\$117) = Assets (\$381) – Owner's Equity (\$264)**
8. a.     **Net income (\$15,000) = Revenues (\$50,000) – Expenses (\$35,000)**



## Short Exercises

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(5 min.) **S 1-1**

***Revenues*** increase owner's equity by delivering goods or services to customers.

***Expenses*** decrease owner's equity by using up assets or increasing liabilities in order to deliver goods or services to customers.

(5 min.) **S 1-2**

***Assets*** are the economic resources of a business that are expected to benefit the business in the future.

***Liabilities*** are debts payable to outsiders called creditors.

***Owner's equity*** is the owner's claim to the assets of the business.

The relationship among assets, liabilities, and owner's equity is given by the accounting equation:

$$\text{ASSETS} = \text{LIABILITIES} + \text{OWNER'S EQUITY}$$

(5 min.) **S 1-3**

1. Keep your business's accounting records *separate* from your personal records so that you can evaluate the success or failure of the business. If your personal records get mixed up with your business's accounting records, it may become difficult to tell how well the business is performing (entity concept).
2. Record assets and liabilities at actual historical cost (cost principle).

(5 min.) **S 1-4**

Hunter is violating the *going-concern concept*.

Hunter should account for assets at their actual cost, as determined by the *cost principle*.

(5 min.) **S 1-5**

| <b>Assets</b>                              | <b>=</b> | <b>Liabilities</b>  | <b>+</b> | <b>Owner's Equity</b> |
|--------------------------------------------|----------|---------------------|----------|-----------------------|
| <b>Cash</b>                                |          | <b>Note Payable</b> |          | <b>Owner, Capital</b> |
| $\underbrace{\$2,000 + \$1,000}_{\$3,000}$ | <b>=</b> | <b>\$1,000</b>      | <b>+</b> | <b>\$2,000</b>        |

(5-10 min.) **S 1-6**

| <b>Assets</b>            | <b>=</b> | <b>Liabilities</b>      | <b>+</b> | <b>Owner's Equity</b>  |
|--------------------------|----------|-------------------------|----------|------------------------|
| <b>Cash + Furniture</b>  | <b>=</b> | <b>Accounts Payable</b> | <b>+</b> | <b>Craven, Capital</b> |
| <b>\$2,000 + \$8,000</b> | <b>=</b> | <b>\$6,000</b>          | <b>+</b> | <b>\$4,000</b>         |

Based on the accounting equation, Craven has \$4,000 equity in the business.

(5 min.) **S 1-7**

Jackson recorded no liability for the purchase of land because he paid for the land with cash. Jackson has no debt—no liability—to make a future payment for the land.

(5 min.) **S 1-8**

Cash: \$ -0-

Total assets (accounts receivable): \$3,000

(5 min.) **S 1-9**

Polson recorded no revenue when he collected cash on account because he recorded the revenue one month earlier, when he earned it.

(5 min.) **S 1-10**

| Assets |         | = | Liabilities + Owner's Equity |         |
|--------|---------|---|------------------------------|---------|
| Cash   |         |   | Owner, Capital               |         |
| (a)    | \$300   | = | \$300                        | Revenue |
| (b)    | – \$200 | = | – \$200                      | Expense |

(10 min.) **S 1-11**

| <b>Cookie Lapp Travel Design</b> |                 |                       |                 |
|----------------------------------|-----------------|-----------------------|-----------------|
| <b>Balance Sheet</b>             |                 |                       |                 |
| <b>April 21, 2008</b>            |                 |                       |                 |
| <b>ASSETS</b>                    |                 | <b>LIABILITIES</b>    |                 |
| Cash                             | \$11,900        | Accounts payable      | \$ 200          |
| Accounts receivable              | 3,000           |                       |                 |
| Office supplies                  | 500             | <b>OWNER'S EQUITY</b> |                 |
| Land                             | 20,000          | Cookie Lapp, capital  | 35,200          |
|                                  |                 | Total liabilities and |                 |
| <b>Total assets</b>              | <b>\$35,400</b> | <b>owner's equity</b> | <b>\$35,400</b> |

(5 min.) **S 1-12**

**Total revenues – Total expenses = Net income (or Net loss)**

(5-10 min.) **S 1-13**

| <b>Advanced Automotive</b>          |          |                 |
|-------------------------------------|----------|-----------------|
| <b>Income Statement</b>             |          |                 |
| <b>Year Ended December 31, 2008</b> |          |                 |
| <b>Revenue:</b>                     |          |                 |
| Service revenue                     |          | \$90,000        |
| <b>Expenses:</b>                    |          |                 |
| Salary expense                      | \$42,000 |                 |
| Rent expense                        | 13,000   |                 |
| Insurance expense                   | 4,000    |                 |
| Supplies expense                    | 1,000    |                 |
| <b>Total expenses</b>               |          | <b>60,000</b>   |
| <b>Net income</b>                   |          | <b>\$30,000</b> |



## Exercises

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(10 min.) E 1-14

To decide on an investment, you should use ebay's *financial statements*. You will use ebay's *net income* (or *net loss*) information. And you hope ebay's accountants follow the *reliability principle* because you must rely on the company's data to make your investment decision.

Student responses may vary.

(15-20 min.) E 1-15

The *balance sheet* reports the assets, liabilities, and owner's equity of the entity at a particular date. The *assets* are the resources the business has to work with. *Liabilities* are debts owed to creditors. *Owner's equity* is the portion of the business assets owned outright by the owner.

The *income statement* reports the revenues and the expenses of a particular entity for a period such as a month or a year. Total *revenues* minus total *expenses* equals *net income* (or *net loss*).

Student responses may vary.

**(5-10 min.) E 1-16**

- a. Purchase of asset for cash**
  - Sale of asset for cash**
  - Collection of account receivable**
- b. Withdrawal by owner**
  - Pay an expense**
- c. Pay a liability**
- d. Investment by owner**
  - Revenue transaction**
- e. Purchase of asset on account**
  - Borrow money**

**Wording may vary.**

**(10-15 min.) E 1-17**

- a. Increased assets (cash)**
- b. No effect on total assets. Increase in land offsets the decrease in cash.**
- c. Decreased assets (cash)**
- d. Increased assets (equipment)**
- e. Increased assets (accounts receivable)**
- f. Decreased assets (cash)**
- g. No effect on total assets. Increase in cash offsets the decrease in accounts receivable.**
- h. Increased assets (cash)**

(5-10 min.) E 1-18

|                | <u>Assets</u> | = | <u>Liabilities</u> | + | <u>Owner's Equity</u> |
|----------------|---------------|---|--------------------|---|-----------------------|
| Pep Boys       | \$ 81,000     |   | \$60,000           |   | \$21,000              |
| Eddie Bauer    | 72,000        |   | 32,000             |   | 40,000                |
| Benbrook Exxon | 100,000       |   | 79,000             |   | 21,000                |

(10 min.) E 1-19

|                | <u>Total<br/>Assets</u> | – | <u>Total<br/>Liabilities</u> | = | <u>Owner's Equity</u> |
|----------------|-------------------------|---|------------------------------|---|-----------------------|
| Beginning..... | \$22,000                | – | \$10,000                     | = | \$12,000              |

**Req. 1**

Increase during the year..... 4,000

|             |                 |   |                 |   |                 |
|-------------|-----------------|---|-----------------|---|-----------------|
| Ending..... | <u>\$30,000</u> | – | <u>\$14,000</u> | = | <u>\$16,000</u> |
|-------------|-----------------|---|-----------------|---|-----------------|

**Req. 2**

Possible reasons for the increase in owner's equity:

1. Net income.
2. The owner made an additional investment in the company.

We find the solution by preparing the statement of owner's equity, plugging in the known amounts, and determining the net income or net loss (X). For situation 1:

$$\$50,000 + \$2,000 + X = \$65,000$$

$$X = \$65,000 - \$50,000 - \$2,000$$

$$X = \$13,000$$

| <b>A-1 Rentals</b>                 |                        |                        |                        |
|------------------------------------|------------------------|------------------------|------------------------|
| <b>Statement of Owner's Equity</b> |                        |                        |                        |
| <b>Month Ended June 30, 2009</b>   |                        |                        |                        |
|                                    | <b>1</b>               | <b>2</b>               | <b>3</b>               |
| <b>Capital, May 31, 2009</b>       |                        |                        |                        |
| <b>(\$150,000 – \$100,000)</b>     | <b>\$50,000</b>        | <b>\$50,000</b>        | <b>\$50,000</b>        |
| <b>Add: Investments by owner</b>   | <b>2,000</b>           | <b>-0-</b>             | <b>6,000</b>           |
| <b>Net income for the month</b>    | <b><u>13,000</u></b>   | <b><u>20,000</u></b>   | <b><u>19,000</u></b>   |
|                                    | <b>65,000</b>          | <b>70,000</b>          | <b>75,000</b>          |
| <b>Less: Withdrawals by owner</b>  | <b>(-0-)</b>           | <b>(5,000)</b>         | <b>(10,000)</b>        |
| <b>Capital, June 30, 2009</b>      |                        |                        |                        |
| <b>(\$195,000 – \$130,000)</b>     | <b><u>\$65,000</u></b> | <b><u>\$65,000</u></b> | <b><u>\$65,000</u></b> |

$$2: \$50,000 + 0 + X - \$5,000 = \$65,000; X = \$20,000$$

$$3: \$50,000 + \$6,000 + X - \$10,000 = \$65,000; X = \$19,000$$

- a. Increase asset (Cash)  
Increase owner's equity (Capital)**
- b. Increase asset (Accounts Receivable)  
Increase owner's equity (Rent Revenue)**
- c. Increase asset (Office Furniture)  
Increase liability (Accounts Payable)**
- d. Increase asset (Cash)  
Decrease asset (Accounts Receivable)**
- e. Decrease asset (Cash)  
Decrease liability (Accounts Payable)**
- f. Increase asset (Cash)  
Decrease asset (Land)**
- g. Increase asset (Cash)  
Increase owner's equity (Rent Revenue)**
- h. Decrease asset (Cash)  
Decrease owner's equity (Rent Expense)**
- i. Increase asset (Supplies)  
Decrease asset (Cash)**

(10-20 min.) E 1-22

Analysis of Transactions

| ASSETS = LIABILITIES + OWNER'S EQUITY |                                   |                    |               |                    |                     |                                    |
|---------------------------------------|-----------------------------------|--------------------|---------------|--------------------|---------------------|------------------------------------|
| DATE                                  | CASH                              | + MEDICAL SUPPLIES | + LAND        | = ACCOUNTS PAYABLE | + M. LANGE, CAPITAL | TYPE OF OWNER'S EQUITY TRANSACTION |
| July 6                                | <u>45,000</u>                     |                    |               |                    | <u>45,000</u>       | Owner investment                   |
| Bal.                                  | 45,000                            |                    |               |                    | 45,000              |                                    |
| 9                                     | <u>(35,000)</u>                   |                    | <u>35,000</u> |                    |                     |                                    |
| Bal.                                  | 10,000                            |                    | 35,000        |                    | 45,000              |                                    |
| 12                                    |                                   | <u>2,000</u>       |               | <u>2,000</u>       |                     |                                    |
| Bal.                                  | 10,000                            | 2,000              | 35,000        | 2,000              | 45,000              |                                    |
| 15                                    | Not a transaction of the business |                    |               |                    |                     |                                    |
| 15-31                                 | <u>7,000</u>                      |                    |               |                    | <u>7,000</u>        | Service revenue                    |
| Bal.                                  | 17,000                            | 2,000              | 35,000        | 2,000              | 52,000              |                                    |
| 15-31                                 | <u>(1,700)</u>                    |                    |               |                    | <u>(1,700)</u>      | Salary expense                     |
|                                       | <u>(1,000)</u>                    |                    |               |                    | <u>(1,000)</u>      | Rent expense                       |
|                                       | <u>(300)</u>                      |                    |               |                    | <u>(300)</u>        | Utilities expense                  |
| Bal.                                  | 14,000                            | 2,000              | 35,000        | 2,000              | 49,000              |                                    |
| 28                                    | <u>500</u>                        | <u>(500)</u>       |               |                    |                     |                                    |
| Bal.                                  | 14,500                            | 1,500              | 35,000        | 2,000              | 49,000              |                                    |
| 31                                    | <u>(1,500)</u>                    |                    |               | <u>(1,500)</u>     |                     |                                    |
| Bal.                                  | <u>13,000</u>                     | <u>1,500</u>       | <u>35,000</u> | <u>500</u>         | <u>49,000</u>       |                                    |
| 49,500                                |                                   |                    | 49,500        |                    |                     |                                    |

**Req. 1**

1. Investment by owner
2. Earned revenue on account
3. Purchased equipment on account
4. Collected cash on account
5. Cash purchase of equipment
6. Paid on account
7. Earned revenue and received cash
8. Paid cash for expenses

**Req. 2**

|                                 |                       |
|---------------------------------|-----------------------|
| Revenues (\$2,400 + \$900)..... | <b>\$3,300</b>        |
| Less: Expenses.....             | <b><u>(2,000)</u></b> |
| Net income.....                 | <b><u>\$1,300</u></b> |

**Req. 1**

| Allen Samuel Road Service |                 |                       |                 |
|---------------------------|-----------------|-----------------------|-----------------|
| Balance Sheet             |                 |                       |                 |
| November 30, 2009         |                 |                       |                 |
| ASSETS                    |                 | LIABILITIES           |                 |
| Cash                      | \$ 2,000        | Accounts payable      | \$ 3,500        |
| Accounts receivable       | 6,000           | Note payable          | <u>5,000</u>    |
| Supplies                  | 500             | Total liabilities     | 8,500           |
| Equipment                 | 15,500          | OWNER'S EQUITY        |                 |
|                           |                 | Allen Samuel, capital | <u>15,500*</u>  |
|                           |                 | Total liabilities and | -               |
| Total assets              | <u>\$24,000</u> | owner's equity        | <u>\$24,000</u> |

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|                |   |                   |   |          |
|----------------|---|-------------------|---|----------|
| * Total assets | – | Total liabilities | = | Capital  |
| \$24,000       | – | \$8,500           | = | \$15,500 |

**Req. 2**

The balance sheet reports *financial position*.

The income statement reports *operating results*.

**Req. 1**

| <b>Ciliotta Design Studio</b>       |                     |                         |
|-------------------------------------|---------------------|-------------------------|
| <b>Income Statement</b>             |                     |                         |
| <b>Year Ended December 31, 2006</b> |                     |                         |
| <b>Revenue:</b>                     |                     |                         |
| <b>Service revenue</b>              |                     | <b>\$158,100</b>        |
| <b>Expenses:</b>                    |                     |                         |
| <b>Salary expense</b>               | <b>\$60,000</b>     |                         |
| <b>Rent expense</b>                 | <b>24,000</b>       |                         |
| <b>Utilities expense</b>            | <b>6,800</b>        |                         |
| <b>Supplies expense</b>             | <b>4,000</b>        |                         |
| <b>Property tax expense</b>         | <b><u>1,200</u></b> |                         |
| <b>Total expenses</b>               |                     | <b><u>96,000</u></b>    |
| <b>Net income</b>                   |                     | <b><u>\$ 62,100</u></b> |

**Results of operations for 2006: Net income of \$62,100**

**Req. 2**

First we prepare the statement of owner's equity for the year ended December 31, 2006, as follows:

| <b>Ciliotta Design Studio</b>           |                         |
|-----------------------------------------|-------------------------|
| <b>Statement of Owner's Equity</b>      |                         |
| <b>Year Ended December 31, 2006</b>     |                         |
| <b>Capital, beginning of year</b>       | <b>\$ -0-</b>           |
| <b>Add: Investment by owner</b>         | <b>15,000</b>           |
| <b>Net income for the year (Req. 1)</b> | <b><u>62,100</u></b>    |
|                                         | <b>77,100</b>           |
| <b>Less: Withdrawals by owner</b>       | <b><u>(50,000)</u></b>  |
| <b>Capital, end of year</b>             | <b><u>\$ 27,100</u></b> |

To solve for proprietor withdrawal (X), we can put the data in equation form:

$$\$0 + \$15,000 + \$62,100 - X = \$27,100$$

$$X = \$62,100 + \$15,000 - \$27,100$$

$$X = \$50,000$$

**(Billions)**  
**20X4**

|                    |                    |
|--------------------|--------------------|
| <b>1. Revenues</b> | <b>\$32</b>        |
| <b>Expenses</b>    | <b><u>29</u></b>   |
| <b>Net income</b>  | <b><u>\$ 3</u></b> |

**(Billions)**

**2. Total assets      –      Total liabilities      =      Owner's equity**

**Year end**

|             |             |          |             |          |             |
|-------------|-------------|----------|-------------|----------|-------------|
| <b>20X3</b> | <b>\$30</b> | <b>–</b> | <b>\$17</b> | <b>=</b> | <b>\$13</b> |
|-------------|-------------|----------|-------------|----------|-------------|

**Increase  
during  
20X4**

} —————→ **3**

**Year end**

|             |             |          |             |          |             |
|-------------|-------------|----------|-------------|----------|-------------|
| <b>20X4</b> | <b>\$33</b> | <b>–</b> | <b>\$17</b> | <b>=</b> | <b>\$16</b> |
|-------------|-------------|----------|-------------|----------|-------------|

**Performance  
evaluation  
for 20X4:**

**Good, because 20X4 was a profitable year.  
As a result, owners' equity increased.**

Computed amounts are shown in boxes.

|                                     | <u>Jupiter</u>                  |
|-------------------------------------|---------------------------------|
| <b>Beginning:</b>                   |                                 |
| Assets                              | \$ 50,000                       |
| – Liabilities                       | <u>(20,000)</u>                 |
| = Owner's equity                    | <u>\$ 30,000</u>                |
| <b>Ending:</b>                      |                                 |
| Assets                              | \$ 70,000                       |
| – Liabilities                       | <u>(30,000)</u>                 |
| = Owner's equity                    | <u>\$ 40,000</u>                |
| <b>Statement of Owner's Equity:</b> |                                 |
| Beginning owner's equity            | \$ 30,000                       |
| + Investments by owner              | 0                               |
| + Net income                        | <u>Y<sup>1</sup> = \$55,000</u> |
| – Withdrawals by owner              | <u>(45,000)</u>                 |
| = Ending owner's equity             | <u>\$ 40,000</u>                |
| <b>Income Statement</b>             |                                 |
| Revenues                            | \$ 230,000                      |
| – Expenses                          | <u>(175,000)<sup>2</sup></u>    |
| = Net income                        | <u>\$ 55,000</u>                |

<sup>1</sup>Net income (Y) = \$55,000

<sup>2</sup>Revenues – expenses

= net income

\$230,000 – expenses

= \$55,000

Expenses = \$175,000

**Jupiter earned net income of \$55,000 for the year.**

## ✓ Problems

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### Group A

**The solutions to these problems begin on the next page.**

(20-30 min.) P 1-28A

**Req. 1**

**Abraham Woody, CPA**

Analysis of Transactions

| DATE    | ASSETS         |                          |            |                       | = LIABILITIES + OWNER'S EQUITY |                           | TYPE OF OWNER'S<br>EQUITY TRANSACTION |
|---------|----------------|--------------------------|------------|-----------------------|--------------------------------|---------------------------|---------------------------------------|
|         | CASH +         | ACCOUNTS<br>RECEIVABLE + | SUPPLIES + | OFFICE<br>FURNITURE = | ACCOUNTS<br>PAYABLE +          | ABRAHAM WOODY,<br>CAPITAL |                                       |
| Feb. 4* |                |                          |            |                       |                                |                           |                                       |
| 5       | <u>60,000</u>  |                          |            |                       |                                | <u>60,000</u>             | Owner investment                      |
| Bal.    | <u>60,000</u>  |                          |            |                       |                                | <u>60,000</u>             |                                       |
| 6       | <u>(300)</u>   |                          | <u>300</u> |                       |                                |                           |                                       |
| Bal.    | <u>59,700</u>  |                          | <u>300</u> |                       |                                | <u>60,000</u>             |                                       |
| 7       |                |                          |            | <u>7,000</u>          | <u>7,000</u>                   |                           |                                       |
| Bal.    | <u>59,700</u>  |                          | <u>300</u> | <u>7,000</u>          | <u>7,000</u>                   | <u>60,000</u>             |                                       |
| 10*     |                |                          |            |                       |                                |                           |                                       |
| 11*     |                |                          |            |                       |                                |                           |                                       |
| 12*     |                |                          |            |                       |                                |                           |                                       |
| 18      |                | <u>5,000</u>             |            |                       |                                | <u>5,000</u>              | Service revenue                       |
| Bal.    | <u>59,700</u>  | <u>5,000</u>             | <u>300</u> | <u>7,000</u>          | <u>7,000</u>                   | <u>65,000</u>             |                                       |
| 25      | <u>(1,000)</u> |                          |            |                       |                                | <u>(1,000)</u>            | Rent expense                          |
| Bal.    | <u>58,700</u>  | <u>5,000</u>             | <u>300</u> | <u>7,000</u>          | <u>7,000</u>                   | <u>64,000</u>             |                                       |
| 28      | <u>(3,000)</u> |                          |            |                       |                                | <u>(3,000)</u>            | Withdrawal                            |
| Bal.    | <u>55,700</u>  | <u>5,000</u>             | <u>300</u> | <u>7,000</u>          | <u>7,000</u>                   | <u>61,000</u>             |                                       |
| 68,000  |                |                          |            | 68,000                |                                |                           |                                       |

\*Not a transaction of the business

**Req. 2**

- a. Total assets = \$68,000
- b. Total liabilities = \$ 7,000
- c. Total owner's equity = \$61,000
- d. Net income for February = \$ 4,000 (\$5,000 – \$1,000)

(60-75 min.) P 1-29A

**Req. 1**

**Best Foot Forward**

Analysis of Transactions

| Analysis of Transactions |         |                       |            |        |                                |                          |                                    |
|--------------------------|---------|-----------------------|------------|--------|--------------------------------|--------------------------|------------------------------------|
| DATE                     | ASSETS  |                       |            |        | = LIABILITIES + OWNER'S EQUITY |                          | TYPE OF OWNER'S EQUITY TRANSACTION |
|                          | CASH    | + ACCOUNTS RECEIVABLE | + SUPPLIES | + LAND | = ACCOUNTS PAYABLE             | + MARILYN CRONE, CAPITAL |                                    |
| Bal.                     | 2,200   | 1,500                 |            | 12,000 | 8,000                          | 7,700                    |                                    |
| a)                       | 20,000  |                       |            |        |                                | 20,000                   | Owner investment                   |
| Bal.                     | 22,200  | 1,500                 |            | 12,000 | 8,000                          | 27,700                   |                                    |
| b)                       | 700     |                       |            |        |                                | 700                      | Service revenue                    |
| Bal.                     | 22,900  | 1,500                 |            | 12,000 | 8,000                          | 28,400                   |                                    |
| c)                       | (8,000) |                       |            |        | (8,000)                        |                          |                                    |
| Bal.                     | 14,900  | 1,500                 |            | 12,000 | -0-                            | 28,400                   |                                    |
| d)                       |         |                       | 1,000      |        | 1,000                          |                          |                                    |
| Bal.                     | 14,900  | 1,500                 | 1,000      | 12,000 | 1,000                          | 28,400                   |                                    |
| e)                       | 1,000   | (1,000)               |            |        |                                |                          |                                    |
| Bal.                     | 15,900  | 500                   | 1,000      | 12,000 | 1,000                          | 28,400                   |                                    |
| f)                       | 1,000   |                       |            |        |                                | 1,000                    | Owner investment                   |
| Bal.                     | 16,900  | 500                   | 1,000      | 12,000 | 1,000                          | 29,400                   |                                    |
| g)                       |         | 3,000                 |            |        |                                | 3,000                    | Service revenue                    |
| Bal.                     | 16,900  | 3,500                 | 1,000      | 12,000 | 1,000                          | 32,400                   |                                    |
| h)                       | (900)   |                       |            |        |                                | (900)                    | Rent expense                       |
|                          | (100)   |                       |            |        |                                | (100)                    | Advertising expense                |
| Bal.                     | 15,900  | 3,500                 | 1,000      | 12,000 | 1,000                          | 31,400                   |                                    |
| i)                       | 100     |                       | (100)      |        |                                |                          |                                    |
| Bal.                     | 16,000  | 3,500                 | 900        | 12,000 | 1,000                          | 31,400                   |                                    |
| j)                       | (1,500) |                       |            |        |                                | (1,500)                  | Owner withdrawal                   |
| Balance                  | 14,500  | 3,500                 | 900        | 12,000 | 1,000                          | 29,900                   |                                    |

30,900

30,900

**Req. 2**

| <b>Best Foot Forward</b>              |                   |                       |
|---------------------------------------|-------------------|-----------------------|
| <b>Income Statement</b>               |                   |                       |
| <b>Month Ended September 30, 2007</b> |                   |                       |
| <b>Revenues:</b>                      |                   |                       |
| Service revenue (\$700 + \$3,000)     |                   | <b>\$3,700</b>        |
| <b>Expenses:</b>                      |                   |                       |
| Rent expense                          | <b>\$900</b>      |                       |
| Advertising expense                   | <u><b>100</b></u> |                       |
| Total expenses                        |                   | <u><b>1,000</b></u>   |
| <b>Net income</b>                     |                   | <u><b>\$2,700</b></u> |

**Req. 3**

| <b>Best Foot Forward</b>                       |                        |
|------------------------------------------------|------------------------|
| <b>Statement of Owner's Equity</b>             |                        |
| <b>Month Ended September 30, 2007</b>          |                        |
| Marilyn Crone, capital, August 31, 2007        | <b>\$ 7,700</b>        |
| Add: Investments by owner (\$20,000 + \$1,000) | <b>21,000</b>          |
| Net income for the month                       | <u><b>2,700</b></u>    |
|                                                | <b>31,400</b>          |
| Less: Withdrawals by owner                     | <u><b>(1,500)</b></u>  |
| Marilyn Crone, capital, September 30, 2007     | <u><b>\$29,900</b></u> |

**Req. 4**

| <b>Best Foot Forward</b>  |                 |                        |                 |
|---------------------------|-----------------|------------------------|-----------------|
| <b>Balance Sheet</b>      |                 |                        |                 |
| <b>September 30, 2007</b> |                 |                        |                 |
| <b>ASSETS</b>             |                 | <b>LIABILITIES</b>     |                 |
| Cash                      | \$14,500        | Accounts payable       | \$ 1,000        |
| Accounts receivable       | 3,500           |                        |                 |
| Supplies                  | 900             | <b>OWNER'S EQUITY</b>  |                 |
| Land                      | 12,000          | Marilyn Crone, capital | 29,900          |
|                           |                 | Total liabilities and  |                 |
| Total assets              | <u>\$30,900</u> | owner's equity         | <u>\$30,900</u> |

Carolina Sports Consulting

| <i>Date</i> | <i>Type of Transaction</i>                                                                                                        |
|-------------|-----------------------------------------------------------------------------------------------------------------------------------|
| June        |                                                                                                                                   |
| 4           | Investment of \$9,000 by owner<br>Increase Cash, \$9,000<br>Increase Owner's Equity (Capital), \$9,000                            |
| 9           | Cash purchase of land, \$7,000<br>Decrease Cash, \$7,000<br>Increase Land, \$7,000                                                |
| 13          | Purchase of supplies on account, \$2,000<br>Increase Supplies, \$2,000<br>Increase Accounts Payable, \$2,000                      |
| 16          | Payment of \$1,000 cash on account payable<br>Decrease Accounts Payable, \$1,000<br>Decrease Cash, \$1,000                        |
| 19          | Collection of \$2,000 cash from customer on account receivable<br>Increase Cash, \$2,000<br>Decrease Accounts Receivable, \$2,000 |
| 22          | Investment of \$8,000 cash by owner<br>Increase Cash, \$8,000<br>Increase Owner's Equity (Capital), \$8,000                       |
| 25          | Payment of \$3,000 cash on account payable<br>Decrease Accounts Payable, \$3,000<br>Decrease Cash, \$3,000                        |
| 27          | Cash purchase of supplies, \$1,000<br>Decrease Cash, \$1,000<br>Increase Supplies, \$1,000                                        |
| 30          | Withdrawal of \$8,000 cash by owner<br>Decrease Cash, \$8,000<br>Decrease Owner's Equity (Capital), \$8,000                       |

a.

| Accent Photography           |              |                 |
|------------------------------|--------------|-----------------|
| Income Statement             |              |                 |
| Year Ended December 31, 2007 |              |                 |
| Service revenue              |              | \$71,000        |
|                              |              |                 |
| Salary expense               | \$14,000     |                 |
| Advertising expense          | 4,000        |                 |
| Insurance expense            | <u>2,000</u> |                 |
| Total expenses               |              | <u>20,000</u>   |
| Net income                   |              | <u>\$51,000</u> |

b.

| Accent Photography                      |                  |
|-----------------------------------------|------------------|
| Statement of Owner's Equity             |                  |
| Year Ended December 31, 2007            |                  |
| M.A. Thomas, capital, December 31, 2006 | \$ 56,000        |
| Add: Net income                         | <u>51,000</u>    |
|                                         | 107,000          |
| Less: Withdrawals                       | <u>(46,000)</u>  |
| M.A. Thomas, capital, December 31, 2007 | <u>\$ 61,000</u> |

c.

| Accent Photography  |                 |                       |                 |
|---------------------|-----------------|-----------------------|-----------------|
| Balance Sheet       |                 |                       |                 |
| December 31, 2007   |                 |                       |                 |
| ASSETS              |                 | LIABILITIES           |                 |
| Cash                | \$14,000        | Accounts payable      | \$ 1,000        |
| Accounts receivable | 3,000           | Note payable          | <u>35,000</u>   |
| Equipment           | 80,000          | Total liabilities     | 36,000          |
|                     |                 | OWNER'S EQUITY        |                 |
|                     |                 | M.A. Thomas, capital  | 61,000          |
|                     |                 | Total liabilities and |                 |
| Total assets        | <u>\$97,000</u> | owner's equity        | <u>\$97,000</u> |

**Req. 1**

| <b>Gotcha Covered Security Systems</b> |                     |                         |
|----------------------------------------|---------------------|-------------------------|
| <b>Income Statement</b>                |                     |                         |
| <b>Year Ended December 31, 2007</b>    |                     |                         |
| <b>Revenues:</b>                       |                     |                         |
| Service revenue                        |                     | <b>\$189,000</b>        |
| <b>Expenses:</b>                       |                     |                         |
| Salary expense                         | <b>\$63,000</b>     |                         |
| Rent expense                           | <b>23,000</b>       |                         |
| Advertising expense                    | <b>13,000</b>       |                         |
| Interest expense                       | <b>9,000</b>        |                         |
| Property tax expense                   | <b>4,000</b>        |                         |
| Insurance expense                      | <b><u>2,000</u></b> |                         |
| Total expenses                         |                     | <b><u>114,000</u></b>   |
| <b>Net income</b>                      |                     | <b><u>\$ 75,000</u></b> |

**Req. 2**

| <b>Gotcha Covered Security Systems</b>            |                         |
|---------------------------------------------------|-------------------------|
| <b>Statement of Owner's Equity</b>                |                         |
| <b>Year Ended December 31, 2007</b>               |                         |
| <b>Andrew Stryker, capital, December 31, 2006</b> | <b>\$150,000</b>        |
| <b>Add: Net income for the year</b>               | <b><u>75,000</u></b>    |
|                                                   | <b>225,000</b>          |
| <b>Less: Withdrawals by owner</b>                 | <b><u>(40,000)</u></b>  |
| <b>Andrew Stryker, capital, December 31, 2007</b> | <b><u>\$185,000</u></b> |

**Req. 3**

| <b>Gotcha Covered Security Systems</b> |                  |                         |                  |
|----------------------------------------|------------------|-------------------------|------------------|
| <b>Balance Sheet</b>                   |                  |                         |                  |
| <b>December 31, 2007</b>               |                  |                         |                  |
| <b>ASSETS</b>                          |                  | <b>LIABILITIES</b>      |                  |
| Cash                                   | \$ 14,000        | Accounts payable        | \$ 19,000        |
| Accounts receivable                    | 12,000           | Salary payable          | 1,000            |
| Supplies                               | 3,000            | Note payable            | <u>35,000</u>    |
| Equipment                              | 20,000           | Total liabilities       | 55,000           |
| Building                               | 131,000          | <b>OWNER'S EQUITY</b>   |                  |
| Land                                   | 60,000           | Andrew Stryker, capital | 185,000*         |
|                                        |                  | Total liabilities and   |                  |
| Total assets                           | <u>\$240,000</u> | owner's equity          | <u>\$240,000</u> |

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|                |   |                   |   |           |
|----------------|---|-------------------|---|-----------|
| * Total assets | – | Total liabilities | = | Capital   |
| \$240,000      | – | \$55,000          | = | \$185,000 |

**Req. 4**

**a. Result of operations: Net income of \$75,000**

|                                                        |                         |
|--------------------------------------------------------|-------------------------|
| <b>b. Total economic resources (total assets).....</b> | <b>\$240,000</b>        |
| – Total amount owed (total liabilities).....           | <u>(55,000)</u>         |
| <b>= Owner's equity.....</b>                           | <b><u>\$185,000</u></b> |

**Req. 1**

| Jan Featherston, Realtor |                  |                          |                  |
|--------------------------|------------------|--------------------------|------------------|
| Balance Sheet            |                  |                          |                  |
| November 30, 2006        |                  |                          |                  |
| ASSETS                   |                  | LIABILITIES              |                  |
| Cash                     | \$ 7,000         | Accounts payable         | \$ 5,000         |
| Office supplies          | 1,000            | Note payable             | <u>55,000</u>    |
| Franchise                | 20,000           | Total liabilities        | 60,000           |
| Furniture                | 14,000           | OWNER'S EQUITY           |                  |
| Land                     | <u>80,000</u>    | Jan Featherston, capital | <u>62,000*</u>   |
|                          |                  | Total liabilities and    |                  |
| Total assets             | <u>\$122,000</u> | owner's equity           | <u>\$122,000</u> |

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|                |   |                   |   |          |
|----------------|---|-------------------|---|----------|
| * Total assets | – | Total liabilities | = | Capital  |
| \$122,000      | – | \$60,000          | = | \$62,000 |

**Req. 2**

Personal items not reported on the balance sheet of the business:

- c. Personal residence (\$150,000) and mortgage payable (\$60,000)
- d. Personal cash (\$4,000)
- e. Personal account payable (\$3,000)

(20-25 min.) P 1-34A

| Lone Star Landscaping |                 |                        |                 |
|-----------------------|-----------------|------------------------|-----------------|
| Balance Sheet         |                 |                        |                 |
| July 31, 2008         |                 |                        |                 |
| ASSETS                |                 | LIABILITIES            |                 |
| Cash                  | \$ 4,000        | Accounts payable       | \$ 8,000        |
| Accounts receivable   | 23,000          | Note payable           | <u>36,000</u>   |
| Office supplies       | 1,000           | Total liabilities      | 44,000          |
| Office furniture      | 16,000          | OWNER'S EQUITY         |                 |
| Land                  | 50,000          | Lynn Woodward, Capital | 50,000*         |
|                       |                 | Total liabilities and  |                 |
| Total assets          | <u>\$94,000</u> | owner's equity         | <u>\$94,000</u> |

|                                 |                 |
|---------------------------------|-----------------|
| * Total assets.....             | \$94,000        |
| – Total liabilities.....        | <u>(44,000)</u> |
| = Owner's equity (capital)..... | <u>\$50,000</u> |

## ✓ Problems

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### Group B

**The solutions to these problems begin on the next page.**

(20-30 min.) P 1-35B

**Req. 1**

**Amy Fisk, Attorney**

Analysis of Transactions

| DATE    | ASSETS            |                        |                   |                     | = LIABILITIES + OWNER'S EQUITY |                      | TYPE OF OWNER'S<br>EQUITY TRANSACTION |
|---------|-------------------|------------------------|-------------------|---------------------|--------------------------------|----------------------|---------------------------------------|
|         | CASH              | ACCOUNTS<br>RECEIVABLE | SUPPLIES          | OFFICE<br>FURNITURE | ACCOUNTS<br>PAYABLE            | AMY FISK,<br>CAPITAL |                                       |
| July 1* |                   |                        |                   |                     |                                |                      |                                       |
| 2*      |                   |                        |                   |                     |                                |                      |                                       |
| 3*      |                   |                        |                   |                     |                                |                      |                                       |
| 5       | <u>100,000</u>    |                        |                   |                     |                                | <u>100,000</u>       | Owner investment                      |
| Bal.    | <u>100,000</u>    |                        |                   |                     |                                | <u>100,000</u>       |                                       |
| 6*      |                   |                        |                   |                     |                                |                      |                                       |
| 7       | <u>(500)</u>      |                        | <u>500</u>        |                     |                                |                      |                                       |
| Bal.    | <u>99,500</u>     |                        | <u>500</u>        |                     |                                | <u>100,000</u>       |                                       |
| 9       | <u>          </u> |                        | <u>          </u> | <u>9,500</u>        | <u>9,500</u>                   | <u>          </u>    |                                       |
| Bal.    | <u>99,500</u>     |                        | <u>500</u>        | <u>9,500</u>        | <u>9,500</u>                   | <u>100,000</u>       |                                       |
| 23      | <u>          </u> | <u>3,000</u>           | <u>          </u> | <u>          </u>   | <u>          </u>              | <u>3,000</u>         | Service revenue                       |
| Bal.    | <u>99,500</u>     | <u>3,000</u>           | <u>500</u>        | <u>9,500</u>        | <u>9,500</u>                   | <u>103,000</u>       |                                       |
| 30      | <u>(1,500)</u>    | <u>          </u>      | <u>          </u> | <u>          </u>   | <u>          </u>              | <u>(1,500)</u>       | Rent expense                          |
| Bal.    | <u>98,000</u>     | <u>3,000</u>           | <u>500</u>        | <u>9,500</u>        | <u>9,500</u>                   | <u>101,500</u>       |                                       |
| 31      | <u>(5,000)</u>    | <u>          </u>      | <u>          </u> | <u>          </u>   | <u>          </u>              | <u>(5,000)</u>       | Withdrawal                            |
| Bal.    | <u>93,000</u>     | <u>3,000</u>           | <u>500</u>        | <u>9,500</u>        | <u>9,500</u>                   | <u>96,500</u>        |                                       |

            
106,000

            
106,000

\*Not a transaction of the business.

***Req. 2***

- a. Total assets = \$106,000
- b. Total liabilities = \$ 9,500
- c. Total owner's equity = \$ 96,500
- d. Net income for July = \$ 1,500 (\$3,000 – \$1,500)

(60-75 min.) P 1-36B

**Req. 1**

**Analysis of Transactions**

**Grayson Architecture**

| Analysis of Transactions |                |                       |             |               |                    |                        | OWNER'S EQUITY                     |
|--------------------------|----------------|-----------------------|-------------|---------------|--------------------|------------------------|------------------------------------|
| DATE                     | ASSETS         |                       |             |               | = LIABILITIES +    |                        | TYPE OF OWNER'S EQUITY TRANSACTION |
|                          | CASH           | + ACCOUNTS RECEIVABLE | + SUPPLIES  | + LAND        | = ACCOUNTS PAYABLE | + BOB GRAYSON, CAPITAL |                                    |
| Bal.                     | 1,720          | 3,240                 |             | 24,100        | 5,400              | 23,660                 |                                    |
| a)                       | <u>12,000</u>  |                       |             |               |                    | <u>12,000</u>          | Owner investment                   |
| Bal.                     | 13,720         | 3,240                 |             | 24,100        | 5,400              | 35,660                 |                                    |
| b)                       | <u>(5,400)</u> |                       |             |               | <u>(5,400)</u>     |                        |                                    |
| Bal.                     | 8,320          | 3,240                 |             | 24,100        | -0-                | 35,660                 |                                    |
| c)                       | <u>1,100</u>   |                       |             |               |                    | <u>1,100</u>           | Service revenue                    |
| Bal.                     | 9,420          | 3,240                 |             | 24,100        |                    | 36,760                 |                                    |
| d)                       | <u>750</u>     | <u>(750)</u>          |             |               |                    |                        |                                    |
| Bal.                     | 10,170         | 2,490                 |             | 24,100        |                    | 36,760                 |                                    |
| e)                       |                |                       | <u>720</u>  |               | <u>720</u>         |                        |                                    |
| Bal.                     | 10,170         | 2,490                 | 720         | 24,100        | 720                | 36,760                 |                                    |
| f)                       |                | <u>5,000</u>          |             |               |                    | <u>5,000</u>           | Service revenue                    |
| Bal.                     | 10,170         | 7,490                 | 720         | 24,100        | 720                | 41,760                 |                                    |
| g)                       | <u>1,700</u>   |                       |             |               |                    | <u>1,700</u>           | Owner investment                   |
| Bal.                     | 11,870         | 7,490                 | 720         | 24,100        | 720                | 43,460                 |                                    |
| h)                       | <u>(1,200)</u> |                       |             |               |                    | <u>(1,200)</u>         | Rent expense                       |
|                          | <u>(600)</u>   |                       |             |               |                    | <u>(600)</u>           | Advertising expense                |
| Bal.                     | 10,070         | 7,490                 | 720         | 24,100        | 720                | 41,660                 |                                    |
| i)                       | <u>80</u>      |                       | <u>(80)</u> |               |                    |                        |                                    |
| Bal.                     | 10,150         | 7,490                 | 640         | 24,100        | 720                | 41,660                 |                                    |
| j)                       | <u>(2,400)</u> |                       |             |               |                    | <u>(2,400)</u>         | Owner withdrawal                   |
| Bal.                     | <u>7,750</u>   | <u>7,490</u>          | <u>640</u>  | <u>24,100</u> | <u>720</u>         | <u>39,260</u>          |                                    |

**39,980**

**39,980**

**Req. 2**

| <b>Grayson Architecture</b>         |                |                       |
|-------------------------------------|----------------|-----------------------|
| <b>Income Statement</b>             |                |                       |
| <b>Month Ended May 31, 2007</b>     |                |                       |
| <b>Revenues:</b>                    |                |                       |
| Service revenue (\$1,100 + \$5,000) |                | <b>\$6,100</b>        |
| <b>Expenses:</b>                    |                |                       |
| Rent expense                        | <b>\$1,200</b> |                       |
| Advertising expense                 | <u>600</u>     |                       |
| Total expenses                      |                | <u><b>1,800</b></u>   |
| <b>Net income</b>                   |                | <u><b>\$4,300</b></u> |

**Req. 3**

| <b>Grayson Architecture</b>                           |                        |
|-------------------------------------------------------|------------------------|
| <b>Statement of Owner's Equity</b>                    |                        |
| <b>Month Ended May 31, 2007</b>                       |                        |
| <b>Bob Grayson, capital, April 30, 2007</b>           | <b>\$23,660</b>        |
| <b>Add: Investments by owner (\$12,000 + \$1,700)</b> | <b>13,700</b>          |
| <b>Net income for the month</b>                       | <u><b>4,300</b></u>    |
|                                                       | <b>41,660</b>          |
| <b>Less: Withdrawals by owner</b>                     | <u><b>(2,400)</b></u>  |
| <b>Bob Grayson, capital, May 31, 2007</b>             | <u><b>\$39,260</b></u> |

**Req. 4**

| Grayson Architecture |                 |                       |                 |
|----------------------|-----------------|-----------------------|-----------------|
| Balance Sheet        |                 |                       |                 |
| May 31, 2007         |                 |                       |                 |
| ASSETS               |                 | LIABILITIES           |                 |
| Cash                 | \$ 7,750        | Accounts payable      | \$ 720          |
| Accounts receivable  | 7,490           |                       |                 |
| Supplies             | 640             | OWNER'S EQUITY        |                 |
| Land                 | 24,100          | Bob Grayson, capital  | 39,260          |
|                      |                 | Total liabilities and |                 |
| Total assets         | <u>\$39,980</u> | owner's equity        | <u>\$39,980</u> |

Pellegrini Electronics

| <i>Date</i> | <i>Type of Transaction</i>                                                                                                        |
|-------------|-----------------------------------------------------------------------------------------------------------------------------------|
| May 7       | Collection of \$4,000 cash from customer on account receivable<br>Increase Cash, \$4,000<br>Decrease Accounts Receivable, \$4,000 |
| 12          | Payment of \$2,000 cash on account payable<br>Decrease Cash, \$2,000<br>Decrease Accounts Payable, \$2,000                        |
| 17          | Purchase of supplies on account, \$300<br>Increase Supplies, \$300<br>Increase Accounts Payable, \$300                            |
| 19          | Investment of \$1,000 by owner<br>Increase Cash, \$1,000<br>Increase Owner's Equity (Capital), \$1,000                            |
| 20          | Payment of \$1,100 cash on account payable<br>Decrease Cash, \$1,100<br>Decrease Accounts Payable, \$1,100                        |
| 22          | Cash sale of land, \$6,000<br>Increase Cash, \$6,000<br>Decrease Land, \$6,000                                                    |
| 25          | Sale of \$700 supplies on account receivable<br>Increase Accounts Receivable, \$700<br>Decrease Supplies, \$700                   |
| 26          | Cash purchase of supplies, \$600<br>Decrease Cash, \$600<br>Increase Supplies, \$600                                              |
| 30          | Withdrawal of cash by owner, \$5,100<br>Decrease Cash, \$5,100<br>Decrease Owner's Equity (Capital), \$5,100                      |

a.

| Studio Gallery               |              |                 |
|------------------------------|--------------|-----------------|
| Income Statement             |              |                 |
| Year Ended December 31, 2009 |              |                 |
| Service revenue              |              | \$74,000        |
| Salary expense               | \$22,000     |                 |
| Rent expense                 | 7,000        |                 |
| Advertising expense          | <u>4,000</u> |                 |
| Total expenses               |              | <u>33,000</u>   |
| Net income                   |              | <u>\$41,000</u> |

b.

| Studio Gallery                         |                 |
|----------------------------------------|-----------------|
| Statement of Owner's Equity            |                 |
| Year Ended December 31, 2009           |                 |
| Mike Magid, capital, December 31, 2008 | \$50,000        |
| Add: Net income                        | <u>41,000</u>   |
|                                        | 91,000          |
| Less: Withdrawals                      | <u>(16,000)</u> |
| Mike Magid, capital, December 31, 2009 | <u>\$75,000</u> |

c.

| Studio Gallery      |                 |                       |                 |
|---------------------|-----------------|-----------------------|-----------------|
| Balance Sheet       |                 |                       |                 |
| December 31, 2009   |                 |                       |                 |
| ASSETS              |                 | LIABILITIES           |                 |
| Cash                | \$20,000        | Accounts payable      | \$ 6,000        |
| Accounts receivable | 8,000           | Note payable          | <u>12,000</u>   |
| Equipment           | 65,000          | Total liabilities     | 18,000          |
|                     |                 | OWNER'S EQUITY        |                 |
|                     |                 | Mike Magid, capital   | 75,000          |
|                     |                 | Total liabilities and |                 |
| Total assets        | <u>\$93,000</u> | owner's equity        | <u>\$93,000</u> |

**Req. 1**

| <b>Town &amp; Country Realty</b>    |                     |                         |
|-------------------------------------|---------------------|-------------------------|
| <b>Income Statement</b>             |                     |                         |
| <b>Year Ended December 31, 2007</b> |                     |                         |
| <b>Revenue:</b>                     |                     |                         |
| Service revenue                     |                     | <b>\$100,000</b>        |
| <b>Expenses:</b>                    |                     |                         |
| Salary expense                      | <b>\$38,000</b>     |                         |
| Rent expense                        | <b>14,000</b>       |                         |
| Interest expense                    | <b>4,000</b>        |                         |
| Utilities expense                   | <b>3,000</b>        |                         |
| Property tax expense                | <b><u>2,000</u></b> |                         |
| Total expenses                      |                     | <b><u>61,000</u></b>    |
| <b>Net income</b>                   |                     | <b><u>\$ 39,000</u></b> |

**Req. 2**

| <b>Town &amp; Country Realty</b>                  |                        |
|---------------------------------------------------|------------------------|
| <b>Statement of Owner's Equity</b>                |                        |
| <b>Year Ended December 31, 2007</b>               |                        |
| <b>Kevin Kobelsky, capital, December 31, 2006</b> | <b>\$43,000</b>        |
| <b>Add: Net income for the year</b>               | <b><u>39,000</u></b>   |
|                                                   | <b>82,000</b>          |
| <b>Less: Withdrawals by owner</b>                 | <b><u>(32,000)</u></b> |
| <b>Kevin Kobelsky, capital, December 31, 2007</b> | <b><u>\$50,000</u></b> |

**Req. 3**

| Town & Country Realty |                 |                         |                 |
|-----------------------|-----------------|-------------------------|-----------------|
| Balance Sheet         |                 |                         |                 |
| December 31, 2007     |                 |                         |                 |
| ASSETS                |                 | LIABILITIES             |                 |
| Cash                  | \$ 7,000        | Accounts payable        | \$12,000        |
| Accounts receivable   | 3,000           | Interest payable        | 1,000           |
| Supplies              | 7,000           | Note payable            | <u>31,000</u>   |
| Equipment             | 13,000          | Total liabilities       | 44,000          |
| Building              | 56,000          | OWNER'S EQUITY          |                 |
| Land                  | 8,000           | Kevin Kobelsky, capital | 50,000*         |
|                       |                 | Total liabilities and   |                 |
| Total assets          | <u>\$94,000</u> | owner's equity          | <u>\$94,000</u> |

---

|                |   |                   |   |          |
|----------------|---|-------------------|---|----------|
| * Total assets | – | Total liabilities | = | Capital  |
| \$94,000       | – | \$44,000          | = | \$50,000 |

**Req. 4**

a. Result of operations: Net income of \$39,000

b. The owner increased the company's capital as net income (\$39,000) exceeded withdrawals by the owner (\$32,000).

This would make it easier to borrow because the business's equity is growing.

**Req. 1**

| Kinko's of Santa Rosa |                  |                       |                  |
|-----------------------|------------------|-----------------------|------------------|
| Balance Sheet         |                  |                       |                  |
| March 31, 2006        |                  |                       |                  |
| ASSETS                |                  | LIABILITIES           |                  |
| Cash                  | \$ 17,000        | Accounts payable      | \$ 15,000        |
| Office supplies       | 1,000            | Note payable          | <u>34,000</u>    |
| Franchise             | 15,000           | Total liabilities     | 49,000           |
| Furniture             | 22,000           | OWNER'S EQUITY        |                  |
| Land                  | <u>60,000</u>    | Martha Agee, capital  | <u>66,000*</u>   |
|                       |                  | Total liabilities and |                  |
| Total assets          | <u>\$115,000</u> | owner's equity        | <u>\$115,000</u> |

---

|                |   |                   |   |          |
|----------------|---|-------------------|---|----------|
| * Total assets | – | Total liabilities | = | Capital  |
| \$115,000      | – | \$49,000          | = | \$66,000 |

**Req. 2**

Personal items not reported on the balance sheet of the business:

- a. Personal cash (\$3,000)
- e. Personal residence (\$105,000) and mortgage payable (\$60,000)
- f. Personal account payable (\$950)

| Dave Lundy Tax Service |                 |                       |                 |
|------------------------|-----------------|-----------------------|-----------------|
| Balance Sheet          |                 |                       |                 |
| October 31, 2007       |                 |                       |                 |
| ASSETS                 |                 | LIABILITIES           |                 |
| Cash                   | \$ 5,400        | Accounts payable      | \$ 2,300        |
| Accounts receivable    | 2,600           | Note payable          | <u>21,000</u>   |
| Notes receivable       | 3,000           | Total liabilities     | 23,300          |
| Office supplies        | 800             |                       |                 |
| Office furniture       | 6,000           | OWNER'S EQUITY        |                 |
| Land                   | <u>31,500</u>   | Dave Lundy, capital   | <u>26,000*</u>  |
|                        |                 | Total liabilities and | -               |
| Total assets           | <u>\$49,300</u> | owner's equity        | <u>\$49,300</u> |

---

|                                 |                 |
|---------------------------------|-----------------|
| * Total assets.....             | \$49,300        |
| – Total liabilities.....        | <u>(23,300)</u> |
| = Owner's equity (capital)..... | <u>\$26,000</u> |

# ✓ Continuing Problem

(60-75 min.) P 1-42

Req. 1

Redmon Consulting

Analysis of Transactions

| ASSETS |               |                       |             |                  |                | = LIABILITIES + OWNER'S EQUITY |                         |                                       |
|--------|---------------|-----------------------|-------------|------------------|----------------|--------------------------------|-------------------------|---------------------------------------|
| DATE   | CASH +        | ACCOUNTS RECEIVABLE + | SUPPLIES +  | EQUIP-<br>MENT + | FURNI-<br>TURE | ACCOUNTS<br>PAYABLE +          | CARL REDMON,<br>CAPITAL | TYPE OF OWNER'S<br>EQUITY TRANSACTION |
| Dec 2  | <u>10,000</u> |                       |             |                  |                |                                | <u>10,000</u>           | Owner investment                      |
| Bal.   | 10,000        |                       |             |                  |                |                                | 10,000                  |                                       |
| 2      | <u>-500</u>   |                       |             |                  |                |                                | <u>-500</u>             | Rent expense                          |
| Bal.   | 9,500         |                       |             |                  |                |                                | 9,500                   |                                       |
| 3      | <u>-2,000</u> |                       |             | <u>+2,000</u>    |                |                                |                         |                                       |
| Bal.   | 7,500         |                       |             | 2,000            |                |                                | 9,500                   |                                       |
| 4      |               |                       |             |                  | <u>+3,600</u>  | <u>+3,600</u>                  |                         |                                       |
| Bal.   | 7,500         |                       |             | 2,000            | 3,600          | 3,600                          | 9,500                   |                                       |
| 5      |               |                       | <u>+300</u> |                  |                | <u>+300</u>                    |                         |                                       |
| Bal.   | 7,500         |                       | 300         | 2,000            | 3,600          | 3,900                          | 9,500                   |                                       |
| 9      |               | <u>+1,700</u>         |             |                  |                |                                | <u>+1,700</u>           | Service revenue                       |
| Bal.   | 7,500         | 1,700                 | 300         | 2,000            | 3,600          | 3,900                          | 11,200                  |                                       |
| 12     | <u>-200</u>   |                       |             |                  |                |                                | <u>-200</u>             | Utilities expense                     |
| Bal.   | 7,300         | 1,700                 | 300         | 2,000            | 3,600          | 3,900                          | 11,000                  |                                       |
| 18     | <u>+800</u>   |                       |             |                  |                |                                | <u>+800</u>             | Service revenue                       |
| Bal.   | <u>8,100</u>  | <u>1,700</u>          | <u>300</u>  | <u>2,000</u>     | <u>3,600</u>   | <u>3,900</u>                   | <u>11,800</u>           |                                       |

15,700

15,700

**Req. 2**

| <b>Redmon Consulting</b>             |                   |                       |
|--------------------------------------|-------------------|-----------------------|
| <b>Income Statement</b>              |                   |                       |
| <b>Month Ended December 31, 2007</b> |                   |                       |
| <b>Revenues:</b>                     |                   |                       |
| Service revenue (\$1,700 + \$800)    |                   | <b>\$2,500</b>        |
| <b>Expenses:</b>                     |                   |                       |
| Rent expense                         | <b>\$500</b>      |                       |
| Utilities expense                    | <u><b>200</b></u> |                       |
| Total expenses                       |                   | <u><b>700</b></u>     |
| <b>Net income</b>                    |                   | <u><b>\$1,800</b></u> |

**Req. 3**

| <b>Redmon Consulting</b>                       |                        |
|------------------------------------------------|------------------------|
| <b>Statement of Owner's Equity</b>             |                        |
| <b>Month Ended December 31, 2007</b>           |                        |
| <b>Carl Redmon, capital, December 1, 2007</b>  | <b>\$ -0-</b>          |
| <b>Add: Investment by owner</b>                | <b>10,000</b>          |
| <b>Net income for the month</b>                | <u><b>1,800</b></u>    |
|                                                | <b>11,800</b>          |
| <b>Less: Withdrawals by owner</b>              | <u><b>(-0-)</b></u>    |
| <b>Carl Redmon, capital, December 31, 2007</b> | <u><b>\$11,800</b></u> |

**Req. 4**

| <b>Redmon Consulting</b>   |                        |                              |                        |
|----------------------------|------------------------|------------------------------|------------------------|
| <b>Balance Sheet</b>       |                        |                              |                        |
| <b>December 31, 2007</b>   |                        |                              |                        |
| <b>ASSETS</b>              |                        | <b>LIABILITIES</b>           |                        |
| <b>Cash</b>                | <b>\$ 8,100</b>        | <b>Accounts payable</b>      | <b>\$ 3,900</b>        |
| <b>Accounts receivable</b> | <b>1,700</b>           |                              |                        |
| <b>Supplies</b>            | <b>300</b>             |                              |                        |
| <b>Equipment</b>           | <b>2,000</b>           | <b>OWNER'S EQUITY</b>        |                        |
| <b>Furniture</b>           | <b>3,600</b>           | <b>Carl Redmon, capital</b>  | <b>11,800</b>          |
|                            |                        | <b>Total liabilities and</b> |                        |
| <b>Total assets</b>        | <b><u>\$15,700</u></b> | <b>owner's equity</b>        | <b><u>\$15,700</u></b> |

## ✓ Decision Cases

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### (15-20 min.) Decision Case 1

Larger amount denoted by check mark (✓)

#### *Req. 1*

|                          | <b>Sherman</b>  | <b>DeFilippo</b>                                |
|--------------------------|-----------------|-------------------------------------------------|
| <b>Total assets.....</b> | <b>\$12,000</b> | <b>\$13,000 ✓</b><br><b>(\$7,000 + \$6,000)</b> |

#### *Req. 2*

|                             |                                                |                   |
|-----------------------------|------------------------------------------------|-------------------|
| <b>Total liabilities...</b> | <b>\$ 4,000</b><br><b>(\$12,000 – \$8,000)</b> | <b>\$ 7,000 ✓</b> |
|-----------------------------|------------------------------------------------|-------------------|

#### *Req. 3*

|                          |                   |                 |
|--------------------------|-------------------|-----------------|
| <b>Owner capital....</b> | <b>\$ 8,000 ✓</b> | <b>\$ 6,000</b> |
|--------------------------|-------------------|-----------------|

#### *Req. 4*

|                          |                 |                                                  |
|--------------------------|-----------------|--------------------------------------------------|
| <b>Total revenue....</b> | <b>\$35,000</b> | <b>\$53,000 ✓</b><br><b>(\$44,000 + \$9,000)</b> |
|--------------------------|-----------------|--------------------------------------------------|

#### *Req. 5*

|                        |                                                   |                |
|------------------------|---------------------------------------------------|----------------|
| <b>Net income.....</b> | <b>\$13,000 ✓</b><br><b>(\$35,000 – \$22,000)</b> | <b>\$9,000</b> |
|------------------------|---------------------------------------------------|----------------|

**Req. 6**

**There's no single correct answer to this question. Possible answers include the following:**

- a. Which business is more profitable? A business must be profitable to survive.**
- b. Which business owes more to creditors? Big debts make a business risky.**
- c. Which business has more owner investment? More owner's equity makes a business less risky.**

**Req. 7**

**Sherman Lawn Service looks better financially because:**

- a. Sherman earned more net income on less total revenue.**
- b. Sherman owes less and has more owner capital. Sherman has less risk.**

**Req. 1**

The banker would *not* congratulate the Guerreras for their net income because they have not measured net income properly. In fact, they have *no net income* at all. Their accounting errors include the following:

1. The amount of cash in the bank does *not* measure net income. The cash balance only shows how much cash is available for use in the business.
2. Neither an investment by an owner nor a bank loan creates a revenue. A business earns revenue by providing goods or services to customers. The Tres Amigos B & B hasn't even opened, so there is no revenue yet. And a bank loan increases liabilities, not revenue.
3. None of the items they list as expenses is really an expense. The house and its renovation, furniture, kitchen equipment, and computer are all assets because these items provide future benefit to the business. Expenses result from using assets or creating liabilities in order to earn revenue. The Tres Amigos B & B hasn't had any expenses yet.
4. The business will earn service revenue after it opens—from renting rooms. Expenses will result from using up assets and creating liabilities in the process of earning the revenue.

**Req. 2**

| <b>Tres Amigos Bed &amp; Breakfast</b> |                  |                       |                  |
|----------------------------------------|------------------|-----------------------|------------------|
| <b>Balance Sheet</b>                   |                  |                       |                  |
| <b>June 30, 2007</b>                   |                  |                       |                  |
| <b>ASSETS</b>                          |                  | <b>LIABILITIES</b>    |                  |
| Cash                                   | \$ 38,000        | Bank loan payable     | \$100,000        |
| Computer                               | 2,000            |                       |                  |
| Kitchen equipment                      | 10,000           | <b>OWNER'S EQUITY</b> |                  |
| Furniture                              | 20,000           | Owner, capital        | 100,000          |
| Building (\$80,000 + \$50,000)         | <u>130,000</u>   | Total liabilities and |                  |
| Total assets                           | <u>\$200,000</u> | owner's equity        | <u>\$200,000</u> |



## Ethical Issues

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### Ethical Issue 1

#### ***Req. 1***

The fundamental ethical issue in this situation is letting the financial statements tell the truth about the company's performance. Performance was bad, and the financial statements should present a bad picture of the company.

#### ***Req. 2***

The proposal to transfer personal assets *temporarily* to the company violates the *entity concept*. The president implies that these assets can be transferred back to him, and the "investment" appears designed to make the company's financial position appear better than it is. This is dishonest and unethical.

The request to "shave expenses" violates the *reliability principle*. The president wants the accountant to understate expenses in order to convert a loss into a reported income. This is dishonest and unethical.

1. The chief financial officer (CFO) of Philip Morris would be torn between telling the truth about the reason for the payments versus trying to downplay the negative effects in the company's annual report. The ethical course of action for the CFO is to tell the truth.
2. Negative consequences of *not* telling the truth include Philip Morris's losing its reputation for honesty in its financial reports. Investors might stop investing in Philip Morris if they suspect that the company's financial statements do not tell the truth.

Negative consequences of telling the truth include painting so bleak a picture of the effects of smoking that investors will view Philip Morris as too risky and stop buying the company's stock.

It would be worse to lose a reputation for honesty.

# ✓ Financial Statement Case

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(30-40 min.)

*(All amounts in millions of dollars)*

## Req. 1

Cash (and cash equivalents)..... \$1,013

## Req. 2

|                   | December 31, 2005 | December 31, 2004 |
|-------------------|-------------------|-------------------|
| Total assets..... | \$3,696           | \$3,248           |

Req. 3

| Assets  | = | Liabilities | + | Stockholders' Equity<br>(same as Owners' Equity) |
|---------|---|-------------|---|--------------------------------------------------|
| \$3,696 | = | \$3,450     | - | \$246                                            |

## Req. 4

|                | <u>2005</u>         | <u>2004</u> |
|----------------|---------------------|-------------|
| Net sales..... | \$8,490             | \$6,921     |
|                | Increase of \$1,569 |             |

## Req. 5

|                 |       |       |
|-----------------|-------|-------|
| Net income..... | \$359 | \$588 |
|-----------------|-------|-------|

2005 was worse than 2004. Net income was down in 2005.



## **Team Projects**

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### **Project 1**

#### **Suggested Answers**

##### **Req. 1 - Factors to consider in establishing the business:**

- 1. How to organize the business—as a proprietorship, a partnership, or a corporation (you have decided to organize as a proprietorship)**
- 2. Where to locate the business**
- 3. How much of your own time and money to commit to the business**
- 4. How to finance the business—with your own personal money or through borrowing**
- 5. How many people to employ for the business**
- 6. How to measure the business's success or failure; how to account for the assets, liabilities, and operations of the business**
- 7. What type of animals to board (dogs only, dogs and cats, birds, reptiles, and so on)**
- 8. Whether to sell pet foods, toys, and other supplies**
- 9. Whether to offer obedience lessons and other pet training**
- 10. How to advertise the business (newspapers, radio, posters)**

**Student answers may vary.**

**Req. 2 (Transactions)**

- 1. Invest money to start the business**
- 2. Purchase land and a building**
- 3. Renovate the building to make it suitable for a kennel**
- 4. Purchase pet food and other supplies that will be needed to operate a kennel**
- 5. Advertise the business**
- 6. Earn service revenue by keeping pets**
- 7. Pay utility bills**
- 8. Use pet food and other supplies to take care of the pets**
- 9. Pay the wages of an employee**
- 10. Borrow money if necessary**
- 11. Withdraw cash for personal living costs**

**Student answers may vary.**

**Suggested Answers****Req. 3**

| <b>Quail Creek Pet Kennel</b>       |                   |                        |
|-------------------------------------|-------------------|------------------------|
| <b>Income Statement</b>             |                   |                        |
| <b>Month Ended January 31, 20XX</b> |                   |                        |
| <b>Revenue:</b>                     |                   |                        |
| Service revenue                     |                   | <b>\$10,000</b>        |
| <b>Expenses:*</b>                   |                   |                        |
| Wage expense                        | <b>\$2,000</b>    |                        |
| Supplies expense                    | <b>400</b>        |                        |
| Advertising expense                 | <b>300</b>        |                        |
| Utilities expense                   | <b><u>100</u></b> | <b><u>2,800</u></b>    |
| <b>Net income</b>                   |                   | <b><u>\$ 7,200</u></b> |

\*Students may also include depreciation expense on the building.

| <b>Quail Creek Pet Kennel</b>               |                        |
|---------------------------------------------|------------------------|
| <b>Statement of Owner's Equity</b>          |                        |
| <b>Month Ended January 31, 20XX</b>         |                        |
| <b>Your name, capital, January 1, 20XX</b>  | <b>\$ 0</b>            |
| <b>Add: Investment by owner</b>             | <b>30,000</b>          |
| <b>Net income for the month</b>             | <b><u>7,200</u></b>    |
|                                             | <b>37,200</b>          |
| <b>Less: Withdrawal by owner</b>            | <b><u>(2,000)</u></b>  |
| <b>Your name, capital, January 31, 20XX</b> | <b><u>\$35,200</u></b> |

## Suggested Answers

### Req. 3 – continued

| Quail Creek Pet Kennel |                 |                       |                 |
|------------------------|-----------------|-----------------------|-----------------|
| Balance Sheet          |                 |                       |                 |
| January 31, 20XX       |                 |                       |                 |
| ASSETS                 |                 | LIABILITIES           |                 |
| Cash                   | \$ 1,500        | Accounts payable      | \$ 1,000        |
| Supplies               | 200             |                       |                 |
| Land                   | 9,500           | OWNER'S EQUITY        |                 |
| Building               | 25,000          | Your name, capital    | 35,200          |
|                        |                 | Total liabilities and |                 |
| Total assets           | <u>\$36,200</u> | owner's equity        | <u>\$36,200</u> |

### Req. 4

Evaluate the success of the business by its

- Net income or net loss for the period, as reported on the income statement
- Financial position at the end of the period, as reported on the balance sheet

Specifically, you hope to earn a *net income*, and you hope to end the period with *assets* far in excess of your *liabilities*. Finally, you also need plenty of cash to continue in business.

### Suggested Answers

#### ***Req. 1 – Factors to consider in establishing the business:***

- 1. How to organize the business—as a proprietorship, a partnership, or a corporation (assume you have decided to organize as a proprietorship)**
- 2. Where to locate the headquarters of the business**
- 3. How much of your own time and money to commit to the business**
- 4. How to finance the business—with your own personal money or through borrowing**
- 5. How many people to employ for the business**
- 6. How to measure the business's success or failure; how to account for the assets, liabilities, and operations of the business**
- 7. What type of music to feature. What age group or interest group to appeal to**
- 8. Whether to sell concessions (food, drinks, T-shirts, and so on) yourself or to arrange for outsiders to sell concessions at the concert**
- 9. How to advertise the business (newspapers, radio, posters)**

***Req. 1 – continued***

- 10. Whether to sponsor the concerts yourself or to arrange for corporate or charitable organizations to sponsor the concerts**

**Student answers may vary.**

## **Suggested Answers**

**Req. 2 – Items to arrange in order to promote and stage a rock concert:**

- 1. Which band (or bands) to feature at the concerts**
- 2. How much and when to pay the performers (flat rate or a percentage of gate receipts)**
- 3. Where to stage the concerts and how to pay for the site rental**
- 4. Need for city or county permits to stage a concert**
- 5. How to ensure security at the concert**
- 6. How to get people to come to the concert. How to advertise the concerts (newspapers, radio, posters, or other) and how much to pay for advertising**
- 7. How to offer concessions (buy and sell them yourself or arrange for outside concessionaires). If outsiders, how will they be compensated—keep their own revenues or share them with you?**
- 8. Need for traffic control if the crowd disrupts city traffic**
- 9. Weather considerations if the concert is staged outdoors**
- 10. Timing of the concert in relation to other events in the area at the time.**

**Student answers may vary.**

**Suggested Answers****Req. 3**

| <b>Concert Enterprises</b>              |                     |                         |
|-----------------------------------------|---------------------|-------------------------|
| <b>Income Statement</b>                 |                     |                         |
| <b>Three Months Ended June 30, 20XX</b> |                     |                         |
| <b>Revenues:</b>                        |                     |                         |
| Ticket sales revenue                    |                     | <b>\$300,000</b>        |
| Concession revenue                      |                     | <b><u>50,000</u></b>    |
| <b>Total revenue</b>                    |                     | <b>350,000</b>          |
| <b>Expenses:</b>                        |                     |                         |
| Band expense                            | <b>\$100,000</b>    |                         |
| Advertising expense                     | <b>50,000</b>       |                         |
| Concession expense                      | <b>20,000</b>       |                         |
| Rent expense                            | <b>15,000</b>       |                         |
| Security expense                        | <b>10,000</b>       |                         |
| Utilities expense                       | <b>3,000</b>        |                         |
| Permits expense                         | <b><u>2,000</u></b> |                         |
| <b>Total expenses</b>                   |                     | <b><u>200,000</u></b>   |
| <b>Net income</b>                       |                     | <b><u>\$150,000</u></b> |

| <b>Concert Enterprises</b>                |                         |
|-------------------------------------------|-------------------------|
| <b>Statement of Owner's Equity</b>        |                         |
| <b>Three Months Ended June 30, 20XX</b>   |                         |
| <b>Your name, capital, March 31, 20XX</b> | <b>\$       0</b>       |
| <b>Add: Investments by owner</b>          | <b>1,000</b>            |
| <b>Net income for the period</b>          | <b><u>150,000</u></b>   |
|                                           | <b>151,000</b>          |
| <b>Less: Withdrawals by owner</b>         | <b><u>(10,000)</u></b>  |
| <b>Your name, capital, June 30, 20XX</b>  | <b><u>\$141,000</u></b> |

## Suggested Answers

### Req. 3 - continued

| Concert Enterprises |                  |                       |                  |
|---------------------|------------------|-----------------------|------------------|
| Balance Sheet       |                  |                       |                  |
| June 30, 20XX       |                  |                       |                  |
| ASSETS              |                  | LIABILITIES           |                  |
| Cash                | \$136,000        | Accounts payable      | \$ 7,000         |
| Receivables         | 8,000            |                       |                  |
| Supplies            | 4,000            | OWNER'S EQUITY        |                  |
|                     |                  | Your name, capital    | 141,000          |
|                     |                  | Total liabilities and |                  |
| Total assets        | <u>\$148,000</u> | owner's equity        | <u>\$148,000</u> |

Student answers may vary.

### Req. 4

Evaluate the success of the business by its

- Net income or net loss for the period, as reported on the income statement
- Financial position at the end of the period, as reported on the balance sheet

Specifically, you hope to earn a *net income*, and you hope to end the period with *assets* far in excess of your *liabilities*. Finally, you also need plenty of cash to continue in business.

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