Exam			
Name			
MULTIPLE CHOIC	E. Choose the one alternative th	hat best completes the statement or answers the ques	stion.
A) Valuate B) The received C) The treceived of the	economy, etc. ance, it is important to determine	by externalities such as interest rate levels, the state	1)
•	one price stipulates that	the market in which the asset is being offered for	2)
occurs C) assets	that are identical in all respects solute value of an asset will alwa	•	
A) It is mone come come come come come come come com	ountry. useful tool in determining the ab	value of identical assets that are trading in more than osolute value of an asset. I provide the true value of an asset, except in those	3)
D) Althou	ugh it rarely will provide an exac ximation.	ct value for an asset, it will often provide a close	
A) a 1968	he following assets would be the red Mustang convertible bean vacation	e most difficult to value? B) World War II memorabilia D) an uninhabited, privately-owned island	4)
Answer: D)		
Outback, r A) the pr it, loca	rated in good condition with 75,0 ice of a dark green 2005 Toyota F ated in Denver, Colorado	the current value of a dark green 2005 Subaru 000 miles on it, located in Denver, Colorado? RAV4 rated in good condition with 100,000 miles on Outback, rated in good condition with 65,000 miles	5)

- on it and located in Fairbanks, Alaska
- C) the price of a dark green 2005 Subaru Legacy sedan rated in good condition with 70,000 miles on it, located in Golden, Colorado
- D) the price of a red 2005 Subaru Outback rated in good condition with 83,000 miles on it, located in Fort Collins, Colorado

Answer: D

6) What does the term "opportunity cost" mean?	
Answer: An opportunity cost refers to what is given up when choosing one option over another. For example, when you choose to buy a home rather than rent, one opportunity cost is what you might have earned on the money that you used for the down payment on the home had you instead invested it in your next best alternative.	
MULTIPLE CHOICE. Choose the one alternative that best completes the statement or answers the qu	uestion.
 7) Kiley is considering opening a restaurant and is trying to identify the appropriate cash flows t use in evaluating this project. Which of the following should not be included? A) the cost of a liability insurance policy to protect her should a customer sue the business B) Kiley's dislike of having to work weekends C) the lease expense for the building that would house her restaurant D) All of the above should be included when determining the cash flows associated with the project. 	o 7)
Answer: D	
 8) Which of the following statements about project cash flows is false? A) Opportunity costse.g., cash flows that would be generated by an alternative projectshould be included in your cash flow analysis. B) Although most projects involve both financial and non-financial costs and benefits, the non-financial items are typically minor and can be ignored when estimating a project's value. C) In order to accurately evaluate a project's effect on value, it is necessary to quantify any non-financial costs and benefits. D) Both B and C are false statements. 	8)
Answer: B	
 9) David owns the building out of which he operates a small graphic arts business. He has extra space available and is considering converting the extra space into a gourmet coffee shop that he would also run. A local businesswoman has offered to rent the extra space from him for he own needs. She has suggested she would be willing to pay \$1,000 a month in rent. In estimating the cash flows associated with the gourmet coffee shop, David should A) ignore the \$1,000 rent since it is a non-issue if David decides to undertake the coffee shop project. B) include the \$1,000 rent as a cash inflow. C) include the \$1,000 rent as a cash outflow. D) consider the \$1,000 as an added benefit. 	er
Answer: C	
 10) You own a firm if A) you own all the outstanding stock and all the outstanding liabilities, both financial and non-financial. B) you own all the outstanding stock. C) you own all the outstanding bonds. D) you own all the outstanding stock and bonds. Answer: A 	10)

SHORT ANSWER. Write the word or phrase that best completes each statement or answers the question.

11) The second of Control of the second of t
The value of a firm is equal to

A) the market value of its outstanding stock.

B) the value of all its projects' net cash flows.

- C) the market value of its outstanding stock plus the market value of its outstanding bonds.
- D) the value of all its projects' cash inflows.

Answer: B

SHORT ANSWER. Write the word or phrase that best completes each statement or answers the question.

12) Melissa is a massage therapist at a well-known spa. As such, Melissa must provide her own oils and lotions, hot stones, and music. Melissa purchased the hot stones and music she required when she first began her career, about a year ago. The oils and lotions run her about \$300 a month. She generates revenues of about \$3,000 a month, but the spa takes 50% of the fees she collects in return for providing the facility, massage table, linen service, and support (e.g., receptionist and scheduler.) Melissa is considering opening her own business now that she has built up a sufficient clientele. She has found a place she can rent for \$1,000 a month. This includes utilities. She has estimated that a massage table would cost her \$600. Linens will cost another \$1,000, but she figures she'll launder them herself and, thus, avoid the cost of a linen service. She'll also handle her own bookings. Calculate the amount by which Melissa's net monthly financial cash flows would increase or decrease if she sets up her own shop. What other information would you require to estimate the costs and benefits of her decision more accurately?

Answer: Her net monthly cash flow is currently the \$1,500 she keeps in revenues minus the \$300 she pays to replenish her supply of oils, for a net cash inflow of \$1,200. Assuming she'll generate the same amount in revenues (at least initially), her net monthly cash flow will be \$3,000 - \$1,000 (rent) - \$300 (oils) = \$1,700. So, her net monthly cash flow will increase by \$500, based on the numbers provided. (For simplicity, we are assuming that the table and linens are a one-time charge at the outset of the project and are not considered part of the monthly cash flow. To be more accurate, we may want to consider the fact that the linens will undoubtedly wear out and need replaced--maybe semiannually or annually--and that the table may break and need replaced in a few years.. Moreover, we should figure in the net effect on Melissa's tax liability, but we don't have the necessary information to do so.)

We do need to have information about how much it will cost Melissa to do her own linens--both in terms of detergent, higher utility bills, etc., and in terms of the cost of her time and her satisfaction or dissatisfaction with this part of the job. Similarly, we need to estimate the cost of the time it will take her to perform the receptionist scheduling function as well as the cost of materials (e.g. appointment book) needed. The pride she might derive from owning her own business as well as other benefits, such as a more flexible schedule, should be valued positively. In addition, we need to consider the fact that if Melissa's business grows, so will her incremental net benefits since some of her costs are fixed (lease expense.) On the other hand, if the business does poorly, and she loses clientele, she will still have to pay this fixed cost while she has no fixed costs in her current position.

11)