(A)	replace ittels wite electrical World Trade Organization	.com/products/test-bank-global-marketing-4e-gillespie
(B)	establish the IMF and the World Bank	Answer: (A replace itself with the World Trade Organization
(C)	replace itself with NAFTA	
(D)	establish the European Monetary Union	
2		India's exports of telecommunications services and imports of management consulting services would be included in the part of India's current account.
(A)	merchandise account	
(B)	payment flow	Answer:
(C)	service account	(C service account
(D)	unilateral transfers	
3		Remittances from Mexicans working abroad, philanthropic donations to Mexican charities, and aid money donated by foreign countries would be
		included in the part of Mexico's current account.
(A)	merchandise account	
	merchandise account payment flow	included in the part of Mexico's current account. Answer:
(B)		included in the part of Mexico's current account.
(B)	payment flow	included in the part of Mexico's current account. Answer:
(B)	payment flow service account	included in the part of Mexico's current account. Answer:
(B) (C) (D)	payment flow service account	Answer: (D unilateral transfers) Russia's Treasury bills, certificates of deposit, and foreign exchange reserves
(B) (C) (D)	payment flow service account unilateral transfers	Answer: (D unilateral transfers) Russia's Treasury bills, certificates of deposit, and foreign exchange reserves
(B) (C) (D) 4 (A) (B)	payment flow service account unilateral transfers capital	Answer: (D unilateral transfers (D unilateral transfers)

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5		An American mutual fund purchases German government bonds. This is an example of and it would be included in Germany's
(A)	foreign direct investment; capital account	
(B)	foreign direct investment; current account	Answer: (C portfolio investment; capital account
(C)	portfolio investment; capital account	
(D)	portfolio investment; current account	
6		A Canadian company acquires 100 percent ownership of a Mexican company through a stock purchase. This is an example of and it would be included in Mexico's
(A)	foreign direct investment; capital account	
(B)	foreign direct investment; current account	Answer: (A foreign direct investment; capital account
(C)	portfolio investment; capital account) Totalgir all occurrence, capital account
(D)	portfolio investment; current account	
7		Denise is taking her first international trip. She travels from the United States to France. She gives the bank located at the French airport US\$100. They give her back €82.69. When she asks why, the bank teller informs her, "It's because of the"
(A)	capital account	
(B)	current account	Answer:
(C)	exchange rate	exchange rate
(D)	credit ratio	

(C) competitive

1:0.70). The U.S. dollar ______.

(D)	leontif	
12		The General Agreement on Tariffs and Trade was the precursor to
(A)	the IMF	
(B)	the European Union	Answer:
(C)	the WTO	(C the WTO
(D)	NAFTA	
13		One of the challenges faced by the WTO is
(A)	movement towards a global currency	
(B)	the spread of regional trade agreements	Answer: (B) the spread of regional trade agreements
(C)	controlling inflation in developing countries	
(D)	None of the above	
14		A group of nations that agrees to drop trade barriers but permits members to maintain independent trade relations with non-group nations, is called
(A)	a customs union	
(B)	a common market	Answer:
(C)	a free-trade area	(C a free-trade area
(D)	monetary unions	
15		Common markets

(A have all the characteristics of customs unions plus free flow of resources) between members

have all the characteristics of customs unions plus free flow of resources between members

Answer:

(B)	have all the characteristics of free-trade regions and free flow of resources between members	
(C)	export and import from the same countries	
(D)	have the same currency	
16		A substantial proportion of India's consists of information technology consulting, customer service, financial, and telecommunication services and remittances from Indians living abroad.
(A)	invisible exports	
(B)	portfolio exports	Answer:
(C)	foreign direct imports	(A invisible exports
(D)	unilateral imports	
17		Country X specializes in producing the goods it produces most efficiently, and Country Y buys the products it produces less efficiently from other countries even if it could produce the good more efficiently itself. The behavior of thes countries can be explained by advantage theory.
	complete	Country Y buys the products it produces less efficiently from other countries, even if it could produce the good more efficiently itself. The behavior of thes
(A)	complete probable	Country Y buys the products it produces less efficiently from other countries even if it could produce the good more efficiently itself. The behavior of thes countries can be explained by advantage theory. Answer:
(A) (B)		Country Y buys the products it produces less efficiently from other countries even if it could produce the good more efficiently itself. The behavior of thes countries can be explained by advantage theory.
(A) (B)	probable	Country Y buys the products it produces less efficiently from other countries even if it could produce the good more efficiently itself. The behavior of thes countries can be explained by advantage theory. Answer:
(A) (B)	probable comparative	Country Y buys the products it produces less efficiently from other countries even if it could produce the good more efficiently itself. The behavior of thes countries can be explained by advantage theory. Answer:
(A) (B) (C) (D)	probable comparative	Country Y buys the products it produces less efficiently from other countries even if it could produce the good more efficiently itself. The behavior of thes countries can be explained by advantage theory. Answer: (C comparative The average worker in Ghana can produce either 500 tons of rice or 4,000 tons of cocoa in one year. Over the same time period, the average South Korean worker can produce either 3,000 tons of rice or 150 tons of cocoa. In terms of cocoa production, Ghana has a(n) advantage relative to South Korea
(A) (B) (C) (D)	probable comparative absolute	Country Y buys the products it produces less efficiently from other countries even if it could produce the good more efficiently itself. The behavior of thes countries can be explained by advantage theory. Answer: (C comparative The average worker in Ghana can produce either 500 tons of rice or 4,000 tons of cocoa in one year. Over the same time period, the average South Korean worker can produce either 3,000 tons of rice or 150 tons of cocoa. In terms of cocoa production, Ghana has a(n) advantage

(D)	comparative	
19		The average Vietnamese worker can produce either 200 machines or 800 ton of tomatoes each year, whereas the average German worker can produce either 500 machines or 1,000 tons of tomatoes. Germany has a(n) advantage in both machines and tomatoes.
(A)	absolute	
(B)	complete	Answer:
(C)	pseudo	(A absolute
(D)	comparative	
20		The Albanian lek, Costa Rican colon, and Malawi kwacha are currencies that attract little global demand. These are examples of currencies.
(A)	basket	
(B)	situational	Answer:
(C)	pegged	(D) soft
(D)	soft	
21		Exchange rates for the Bolivian currencyare determined by the market forces of supply and demand. Therefore, the Bolivian currency is an example of acurrency.
(A)	basket linked	
(B)	pegged	Answer:
(C)	situational	(D freely floating
(D)	freely floating	
22		Country X maintains a managed currency. Its currency is most likely pegged to the currency of the country that County X
(A)	owes the most money	Answer: (B trades the most with

(B)	trades the most with	
(C)	is closest to geographically	
(D)	None of the above	
23		Country X and Country Y sign an agreement to drop trade barriers among themselves. But both countries agree that each country should be allowed to maintain independent trade relations with other countries. This is an example of a(n)
(A)	orderly marketing arrangement	
(B)	customs union	Answer: (C) free trade area
(C)	free trade area) The diagonal area
(D)	common market	
24		Turkey signed an agreement with the European Union (EU). In this agreement, Turkey and the EU agreed to drop trade barriers among themselves. They also agreed that Turkey and the EU would employ the same trade barriers to countries outside of Turkey and the EU. This is an example of a(n)
(A)	orderly marketing arrangement	
(B)	customs union	Answer: (B customs union
(C)	free trade area) casconic and
(D)	common market	
25		Mexico's president, Vincente Fox, argued that the North America Free Trade Association (NAFTA) should be expanded. He believed that Canada, the U.S., and Mexico should establish common external trade barriers to non-NAFTA countries and allow for the free flow of labor and capital within NAFTA countries. He was proposing a(n)
(A)	orderly marketing arrangement	
(B)	customs union	Answer: (D common market
(C)	free trade area	
(D	common market	

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26	A U.S. multinational would likely evaluate the performance of its Mexican subsidiary in terms of
(A) the Mexican peso	
(B) the Mexican peso and the U.S. dollar	Answer: (B) the Mexican peso and the U.S. dollar
(C) the euro) the Mexican peso and the o.s. donar
(D a basket of currencies	
27	^^ are physical limits on the amount of goods that can be imported into a country. Answer: Quotas
28	The ^^ is an accounting record of the transactions between the residents of one country and the residents of the rest of the world over a given period of time. Answer: balance of payments
29	A ratio that measures the value of one currency in terms of another currency is called a(n) ^^. Answer: exchange rate
30	When a currency falls in value, it is said to ^^. Answer:

Answer:

depreciate (or devalue)

Skiwell is a world-famous, high-performance, quality snow ski export manufacturer. Skiwell's snow skis have been thoroughly and successfully tested in numerous snow situations in Europe. Skiwell decides to enter the Japanese market. The Japanese government requires the company to conduct numerous lengthy performance and safety tests of their skis on Japanese snow before the export shipment can be sent. They claim that Japanese snow may somehow be different than European snow. Mo

(A) local content rule Answer: (C nontariff trade barrier (B) import tariff

(C) nontariff trade barrier

31

(D)	quota	
32		Despite complaints from the United States, the European Union continues to pay subsidies to Airbus, the European aircraft producer. This is called a(n)
(A)	local content rule	
(B)	orderly marketing arrangement	Answer: (D nontariff trade barrier
(C)	export tariff) Horitaini trade barrier
(D)	nontariff trade barrier	
33		Since the introduction of the Bhutanese currency, the ngultrum, in 1974, it has been fixed by the Bhutan government to the Indian rupee. Therefore, the ngultrum is an example of a currency.
(A)	basket linked	
(B)	pegged	Answer:
(C)	situational	(B)pegged
(D)	freely floating	
34		On December 23, one U.S. dollar was worth 0.76 euros (exchange rate 1:0.76). One year later, the U.S. dollar was worth 0.70 euros (exchange rate 1:0.70). In the United States, exporters who send their goods to the European Union were probably because the U.S. currency had
(A)	unhappy; appreciated	
(B)	happy; appreciated	Answer:
(C)	unhappy; depreciated	happy; depreciated
(D)	happy; depreciated	

		Union were probably because the U.S. currency had
(A)	unhappy; appreciated	
(B)	happy; appreciated	Answer:
(C)	unhappy; depreciated	(C unhappy; depreciated
(D)	happy; depreciated	
36		The's original goals were to promote orderly and stable foreign exchange markets, restore free convertibility of member nations' currencies, reduce international trade impediments, and provide assistance to countries that experienced temporary balance-of-payments deficits.
(A)	International Monetary Fund	
(B)	European Union	Answer:
(C)	World Bank	(A) International Monetary Fund
(D)	None of the above	
37		In Thailand, the guaranteed government bonds for the Electricity Generating Authority. The guarantee attracted investors and spawned interes in similar programs in South Korea and the Philippines.
(A)	International Monetary Fund	
(B)	Mexican government	Answer: (C World Bank
(C)	World Bank) World Ballk
(D)	None of the above	
38		A shipment of Dell laptop computers is sent from the United States to a Brazilian airport and is sitting at customs. In order to bring the laptops into the country, Dell representatives must pay the Brazilian government a tax. This is called a(n)
(A)	quota	Answer: (C)tariff
(B)	orderly marketing	

1:0.70). In the United States, importers who receive goods from the European

(C)	tariff	
(D)	local content rule	
39		Until 2005, the United States government set a limit on how many t-shirts Turkey could export to the United States. This is called a(n)
(A)	quota	
(B)	orderly marketing arrangement	Answer: (A)quota
(C)	tariff	() y a c c c
(D)	local content rule	
40		The U.S. Commerce Department reaches a deal with the Russian government. The Russian government agrees to only export 750,000 tons of steel from Russia to the United States. This is called a(n)
(A)	quota	
(B)	orderly marketing arrangement	Answer: (B) orderly marketing arrangement
(C)	tariff) orderly marketing arrangement
(D)	local content rule	
41		^^ are taxes on goods moving across economic or political boundaries. Answer: Tariffs
42		NAFTA is an example of a customs union.
(A)	True	Answer: (B)False
(B)	False	(= /· =·-=

arrangement

Canada and United States.

(A)	True	Answer: (B)False
(B)	False	
44		The absolute advantage of a nation refers to
(A)	being strategically located near large markets	
(B)	producing and selling what it is best at	Answer:
(C)	producing and selling profitably even if competitors are better	(B producing and selling what it is best at
(D)	All of the above	
45		If Spanish workers can produce 100 cars or 50 elevators and a Russian worker can produce 60 cars or 20 elevators, the theory of comparative advantage would suggest that
(A)	Russia and Spain will not trade in cars or elevators	
(B)	Russia should trade elevators for cars made in Spain	Answer: (C Spain should trade elevators for cars made in Russia
(C)	Spain should trade elevators for cars made in Russia) Spain should trade elevators for cars made in Russia
(D)	None of the above	
46		The theory of focuses on the importance of country factors such as domestic demand and domestic rivalry in explaining a nation's dominance in the production and export of particular products.
(A)	new trade	Answer:
(B)	absolute advantage	(D competitive advantage
(C)	comparative advantage	

(D)	competitive advantage	
47		A country will have significant impact on the competitive advantage of an industry depending on the
(A)	elements of production in the country	
(B)	nature of domestic demand	Answer:
(C)	presence of appropriate supplier or related industries	All of the above
(D)	All of the above	
48		A good example of a country that enjoys a competitive advantage in digital products is
(A)	Spain	
(B)	South Korea	Answer:
(C)	Russia	(B South Korea
(D)	Poland	
49		An accounting record of the transactions between the residents of one country and the residents of the rest of the world is called the
(A)	international transactions record	
(B)	balance of payments	Answer: (B balance of payments
(C)	global trade account	balance of payments
(D)	foreign accounts record	
50		Transactions in which domestic residents purchase assets from abroad are considered
(A)	inflows of funds	Answer: (B outflows of funds

(B)	outflows of funds	
(C)	asset depreciation)
(D)	asset appreciation	
51		Custom unions possess the characteristics of free trade areas but with the
31		added feature of a common external/tariff barrier for member countries.
(A)	True	Answer: (A)True
(B)	False	
52		Nearly all WTO members belong to at least one regional trading pact.
(A)	True	
,		Answer: (A) True
(B)	False	
53		Free-trade areas possess the characteristics of custom unions but with the added feature of a common currency.
/Λ		
(A)	True	Answer: (B)False
(B)	False	
54		In customs unions, a supranational policymaking committee decides common tariffs for member countries.
(A)	True	Answer:
(B)	False	(B)False
,		

(A True) (B False	Answer: (A) True
56	Pegged currencies are not affected by supply and demand.
(A True) (B False	Answer: (B)False
) Talise	If the Mexican peso depreciates ten percent against the U.S. dollar, U.S.
(A True	exporters must raise their prices in pesos. Answer:
(B False	(B)False
58	Most favored nation (MFN) status occurs when two countries agree bilaterally to give each other preferred trading rights.
(A True	Most favored nation (MFN) status occurs when two countries agree bilaterally to give each other preferred trading rights. Answer: (B)False
(A True	to give each other preferred trading rights. Answer:
(A True) (B False) 59 (A True	Answer: (B)False
(A True) (B False)	Answer: (B)False Most favored nation status was outlawed under GATT. Answer:
(A True) (B False) 59 (A True	Answer: (B)False Most favored nation status was outlawed under GATT. Answer:

(A)	True	
(B)	False	
61		Unilateral transfers may include which of the following?
(A)	Royalties	
(B)	Payments for services	Answer:
(C)	Payments for imports	(D Remittances
(D)	Remittances	
62		Which of the following is not a principal part of the balance of payments statement?
(A)	Current account	
(B)	Official transactions account	Answer: (C Savings account
(C)	Savings account	
(D)	Capital account	
63		A stock purchase in a foreign company that entailed substantial control over that foreign company would be designated a
(A)	portfolio investment	
(B)	direct investment	Answer:
(C)	remittance	(B direct investment
(D)	unilateral transfer	
64		A tax levied on imports is known as a
(A)	Quota	Answer: (D)Tariff

(B)	Voluntary export restriction	
(C)	Nontarrif barrier	
(D)	Tariff	
65		The World Bank acts as an intermediary between
(A)	developed and developing countries	
(B)	private capital markets and developing nations	Answer: (B private capital markets and developing nations
(C)	the WTO and developing nations	
(D)	private capital markets and developed nations	
66		Which is constitutionally prohibited in the United States?
66 (A)	Orderly marketing arrangements	Which is constitutionally prohibited in the United States?
(A)		Answer:
(A) (B)	arrangements	Answer:
(A) (B)	arrangements Export tariffs	Answer:
(A) (B) (C)	arrangements Export tariffs Import tariffs	Answer:
(A) (B) (C) (D)	arrangements Export tariffs Import tariffs	Answer: (B Export tariffs)
(A) (B) (C) (D)	arrangements Export tariffs Import tariffs Nontariff barriers	Answer: (B Export tariffs) The main objective behind imposing tariffs on imported goods is to Answer:
(A) (B) (C) (D) 67 (A)	arrangements Export tariffs Import tariffs Nontariff barriers improve trade relations with other nations	Answer: (B Export tariffs) The main objective behind imposing tariffs on imported goods is to

(A)	taxes on imported goods	
(B)	taxes on exported goods	Anguan
(C)	subsidies for exported goods	Answer: (D physical limits on the amount of goods that can be imported into a country)
(D)	physical limits on the amount of goods that can be imported into a country	
69		GATT was a
(A)	custom union	
(B)	free-trade association	Answer:
(C)	monetary union	(D None of the above
(D)	None of the above	
70		Which was not a founding principal of GATT?
(A)	Reciprocity	
(B)	Transparency	Answer:
(C)	Orderly marketing arrangements	(C Orderly marketing arrangements
(D)	Nondiscrimination	
71		Transparency was a founding principle of
(A)	OPIC	
(B)	GATT	Answer:
(C)	EuroDisney	(B)GATT
(D)	the United States	

(A) World Trade Organization	
International Bank for (B) Reconstruction and Development	Answer: (B International Bank for Reconstruction and Development)
(C) International Monetary Fund	
(D) Group of Seven	
73	Which country is most likely to have a soft currency?
(A) United States	
(B) France	Answer:
(C) Japan	(D)Chad
(D) Chad	
74	The ratio that measures the value of one currency in terms of another is called the
74 (A) currency ratio	
	Answer:
(A) currency ratio	the
(A) currency ratio(B) exchange ratio	Answer:
(A) currency ratio(B) exchange ratio(C) exchange rate	Answer:
 (A) currency ratio (B) exchange ratio (C) exchange rate (D) balance of payments 	Answer: (C exchange rate) The strengthening of the U.S. dollar against the Japanese yen has a negative effect on
 (A) currency ratio (B) exchange ratio (C) exchange rate (D) balance of payments 	Answer: (C exchange rate The strengthening of the U.S. dollar against the Japanese yen has a negative

(D)	German exporters	
76		For a free floating currency, the exchange rate is affected by
(A)	the forces of supply and demand	
(B)	WTO regulations	Answer:
(C)	the IMF that determines exchange rates	(A the forces of supply and demand
(D)	None of the above	
77		A currency for which no effective international market exists is called a currency.
(A)	depreciating	
(B)	devaluating	Answer:
(C)	G7	(D) soft
(D)	soft	
78		Low oil prices caused the Venezuelan bolivar to
(A)	appreciate	
(B)	depreciate	Answer:
(C)	freely float	(B depreciate)
(D)	peg	
79		China's successful export model is threatened by
(A)	its depreciating currency	Answer:
(B)	increasing labor costs	(B increasing labor costs

(C) export quotas

(D)	All of the above.	
80		Private remmittances and foreign aid are included in which BOP account?
(A)	Capital account	
(B)	Current account	Answer: (C Unilateral transfers)
(C)	Unilateral transfers	
(D)	None of the above.	
81		The focus of IMF activities has shifted from exchange rate relations among industrialized countries to
(A)	the prevention of economic instability in developing countries.	
(B)	reducing quota and tariff barriers in developed countries.	Answer: (A) the prevention of economic instability in developing countries.
(C)	promoting exports from former Soviet Union states.	
(D)	promoting investment into sub-Saharan Africa.	
82		Transparency refers to
(A)	the free trade of goods and services	
(B)	reciprocity in trade agreements	Answer: (C when trade restrictions are overt
(C)	when trade restrictions are overt	(C when trade restrictions are overt
(D)	when trade restrictions are limited to nontariff barriers	