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Chapter 02 - The Political, Legal, and Technological Environment

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True / False Question	ons
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 Many firms try to work collaboratively with governments as new laws, policies, and regulations are introduced. True False
2. Government policies toward the dissemination of information that can be viewed as a threat to national security are common. True False
3. The domestic and international political environment has a major impact on multinational corporations. True False
4. Collectivism emerged in Italy and France as "national socialism". True False
5. Great Britain's Labour Party practices "democratic socialism". True False
6. According to the text, Russia presents the extreme example of how the political environment impacts on international management. True False
7. Vietnam and Laos have moved towards a totalitarian environment due to the evolution of modern global business. True False

8. Socialist law comes from the Marxist socialist system and continues to influence regulations in former communist countries. True False
9. Common law is derived from Roman law and is found in the non-Islamic and non-socialist countries such as France, some countries in Latin America and even Louisiana in the United States. True False
10. The territoriality principle holds that governments have the right to rule themselves as they see fit. True False
11. The protective principle holds that every nation has the right of jurisdiction within its legal territory. True False
12. The doctrine of civility holds that there must be mutual respect for the laws, institutions and government of other countries in the manner of jurisdiction over their own citizens. True False
13. Under the act of state doctrine, all acts of other governments are considered to be valid by U.S. courts, even if such acts are inappropriate in the United States. True False
14. The FCPA makes it illegal to influence foreign officials through the granting of favorable tariff rates.True False

traditionally reserved for human thinking.

True False

15. The objectives of the FCPA were to stop U.S. MNCs from initiating or perpetuating corruption in foreign governments and to upgrade the image of both the United States and its businesses abroad. True False
16. The current move toward privatization by an increasing number of countries is an example of the changing international regulatory environment. True False
17. Trade agreements do not require that trade benefits accorded to one nation be extended to other nations' parties to that agreement. True False
18. Embedded learning technology will allow thinking to occur in machines. True False
19. One reason for the rapid increase in telecommunications services is that many countries believe that without an efficient communications system, their economic growth may stall. True False
20. Technology does not have the potential to displace employees holding positions

Multiple Choice Questions

- 21. In a business context, individualism is synonymous with:
- A. Collectivism
- B. Socialism
- C. Totalitarianism
- D. Capitalism
- 22. Aristotle and David Hume contributed to the principle of:
- A. Socialism
- B. Collectivism
- C. Individualism
- D. Communism
- 23. Which of the following are characteristics of fascism?
- A. Anticollectivism
- B. Anticommunism
- C. Opposition only to political liberalism
- D. Antinationalism
- 24. Which two countries led the effort to mobilize public and private support for Greece in 2010?
- A. France and Germany
- B. Britain and France
- C. Spain and France
- D. Germany and Britain
- 25. One of the biggest impediments to attracting more foreign investment in Russia is:
- A. Legal mandates
- B. Economic opportunities
- C. Political corruption
- D. Religious practices

- 26. Communism as an economic system has failed due to the tendency of common goals to stunt:
- A. Progression and individual creativity
- B. Individual productivity
- C. Individual freedom
- D. Profit and growth
- 27. Governmental power in a democracy is limited by:
- A. The accountability of the elected representatives to the general public
- B. Individual freedom-such as freedom of expression and assembly
- C. The police force which is independent of the state
- D. Limiting the number of terms for which a representative may be elected
- 28. Political repression and denial of rights and civil liberties are dominant ideals of:
- A. Totalitarianism
- B. Socialist democracy
- C. Collectivism
- D. Monarchy
- 29. The totalitarian form of government is to be seen in:
- A. Singapore and Cambodia
- B. Germany and Italy
- C. Latin America only
- D. Vietnam, Cuba and North Korea
- 30. The Chinese political environment is very:
- A. Complex
- B. Stable
- C. Straightforward and streamlined
- D. Safe and secure

 31. Multinational corporations in China are faced with a multitude of problems except: A. Government regulations B. Questionable treatment C. Market growth opportunities D. Understanding what is needed from investors
32. Sentiments regarding the war in Iraq have primarily affected business relationships in: A. The Middle East B. Asia C. Asia and the U.S D. Europe and the U.S
33 law comes from the Marxist socialist system and continues to influence regulations in former communist countries, especially those from the former Soviet Union, as well as present-day China, Vietnam, North Korea and Cuba. A. Socialist B. Civil or code C. Common D. Islamic
34 law comes from English law and is the foundation of the legal system in the United States, Canada, England, Australia, New Zealand and others. A. Civil or code B. Islamic C. Socialist D. Common
35. Identify from the following the correct statement on civil law. A. It comes from English law and is found in nonsocialist countries B. It is to be found in countries of Central Asia C. It is derived from Roman law and is found in nonsocialist countries D. It is the foundation of the legal system in the United States, Canada, England, Australia, New Zealand and other nations

36. The holds that governments have the right to rule themselves as they see fit. A. Principle of sovereignty B. Nationality principle C. Territoriality principle D. Protective principle
37. International law includes the following types of jurisdictional principles: A. Nationality, territoriality and protective B. Territoriality, sovereignty and nationality C. Good citizenship, territoriality and protective D. Protective, comity and sovereignty
38. The principle holds that every country has jurisdiction (authority or power) over its citizens no matter where they are located. A. Comity B. Nationality C. Territoriality D. Sovereignty
39. The principle holds that every nation has the right of jurisdiction within its legal territory. A. Sovereignty B. Protective C. Territoriality D. Nationality
40. The principle holds that every country has jurisdiction over behavior that adversely affects its national security, even if that conduct occurred outside the country. A. Territoriality B. Nationality C. Sovereignty D. Protective

41. The holds that there must be mutual respect for the laws, institutions and government of other countries in the matter of jurisdiction over their own citizens. A. Doctrine of protectionism B. Doctrine of civility C. Doctrine of mutual understanding D. Doctrine of comity
42. U.S. laws require equality in the workplace for all employees, U.S. citizens who take a job in Japan cannot sue their Japanese employer under the provisions of U.S. law for failure to provide equal opportunity for them. This is in line with the: A. Principle of sovereignty B. Nationality principle C. Doctrine of comity D. Act of state doctrine
43. Under the, all acts of other governments are considered to be valid by U.S. courts, even if such acts are inappropriate in the United States. A. Act of state doctrine B. Act of international civility C. Act of judicial sovereignty D. Act of international understanding
44. Countries have the legal right to refuse admission of foreign citizens and to impose special restrictions on the following except : A. Conduct B. Right of travel C. Spending D. What business they may conduct

- 45. The statute that makes it illegal to influence foreign officials through personal payment of political contributions is referred to as the:
- A. Fairness in International Affairs Act
- B. Foreign Corrupt Practices Act
- C. Global Ethics Act
- D. Fair Treatment of Foreign Citizens Act
- 46. Critics of the Foreign Corrupt Practices Act feared the loss of sales to foreign competitors, especially in those countries where:
- A. Customs are adhered to
- B. Political stability exists
- C. Common law is applicable
- D. Bribery is an accepted means
- 47. It was reported that since the passage of the Foreign Corrupt Practices Act (FCPA):
- A. MNCs could not function within the set guidelines
- B. Internal politics problems for U.S. Allies increased
- C. There was a thirty percent loss of sales to foreign competitors
- D. U.S. exports to "bribe prone" countries actually increased
- 48. One analysis, cited in the text, reported that since the passage of the Foreign Corrupt Practices act, U.S. exports to "bribe prone" countries:
- A. Increased
- B. Decreased
- C. Stopped completely
- D. Remained exactly the same, showing that the law had no effect
- 49. U.S. MNCs always assumed that bribes were required to ensure contracts in:
- A. India
- B. The Middle East
- C. Asia Pacific
- D. Eastern Europe

 50. According to the text, is one of the biggest problems facing MNCs. A. Fear of investing abroad B. Loss of sales to foreign competitors C. Uneven ethical standards D. Very restrictive foreign bureaucracies
51. Japanese companies are aware that their dependency on the world market for many goods and services is negatively impacted by, resulting in local consumers paying the price. A. The balance of payments B. Bureaucratization C. Trade imbalances D. Financial exchange
52. Which country does not rank high on the ease-of-doing-business index?A. the PhilippinesB. SingaporeC. JapanD. the United States
 53. The case with cellular phones and networks and open-source models in software are cited to substantiate the fact that: A. The possibilities of digital and wireless technologies are vast B. Internet allowing easy dissemination of information C. Global connections do not necessarily level the playing field D. Satellites will play a role in learning
54. The term "e-cash" stands for: A. Easy cash B. Export cash C. Electronic cash D. Exchange cash

- 55. According to the text, the most popular form of e-business is:
- A. B2B dealings
- B. B2C dealings
- C. Financial dealings
- D. E-retailing
- 56. The area of e-business that will most affect global customers is:
- A. E-marketing
- B. E-retailing and financial services
- C. Retailing
- D. Internet sales
- 57. The most obvious dimension of the technological environment facing international managers today is:
- A. Telecommunications
- B. Transportation
- C. Agricultural mechanization
- D. Improved service technologies
- 58. Identify the correct statement on cellular infrastructure.
- A. It is expensive to install
- B. It is quick and relatively inexpensive to install
- C. It is relatively inexpensive to install but takes time
- D. It cannot be installed easily and cheaply in rural areas
- 59. Over the next decade, the merging of the Internet and wireless technology will radically change the ways in which people:
- A. Spend
- B. Socialize
- C. Communicate
- D. Invest

- 60. MNCs are unwilling to put up high investments unless they are assured of:
- A. Operating control on their investment in telecommunications
- B. Expanding demand for telecommunication service
- C. Complete financial control
- D. Monopoly on local services
- 61. Governments are accepting the belief that the only way to attract foreign investment and know-how in telecommunications is to:
- A. Cede control to private industry
- B. Get cheaper service providers
- C. Get cheap and efficient labor
- D. Get private partners
- 62. According to the text, NYNEX holds a stake in:
- A. Telecom New Zealand
- B. Thailand's Telecom Asia
- C. Australia's Optus
- D. Thailand's Globe Telecom
- 63. The Hong Kong office of Salomon Brothers, a U.S. investment bank, estimates that to meet the expanding demand for telecommunication service in Asia, companies will need:
- A. Cheaper technology
- B. Cheap and efficient labor
- C. Considerable increase in investment
- D. Cheaper service providers
- 64. Some observers have noted that technology already has eliminated much and in the future will eliminate even more of the work now being done by:
- A. Top level managers
- B. Middle managers and white-collar staff
- C. Maintenance workers
- D. Line employees and service staff

65 has placed pressure on MNCs to outsource production. A. Mounting cost pressure and profit expectations B. Lack of cheap and expert labor C. Global and Internal competition D. Profit expectation by governments
66. Identify the option that would constitute white-collar service industries. A. Steel and autos B. Agriculture C. Insurance only D. Insurance and banks
67. Emerging information technology has made work: A. More portable B. More risky C. More tedious D. More complicated
68. MNCs have moved certain production activities overseas to capitalize on: A. Increasing costs B. Cheap labor C. Larger markets D. Higher purchasing power
69. Low-paid workers in India and Asian countries now are being given subcontracted work such as: A. Insurance jobs B. Auto industry jobs

C. Labor-intensive hardware development

70. According to the text, a positive side of the opportunities that technology offers would be:
A. Decline in the cost of doing business worldwide B. Price rise due to cost of equipments
C. Elimination of higher-priced labor D. Replacement of employees by machines
Essay Questions
71. What is totalitarianism? Identify its features and forms.
72. What are the four foundations upon which laws are based around the world? Briefly explain each foundation.
73. What jurisdictional principles are given by International Law?

Chapter 02 - The Political, Legal, and Technological Environment
74. Describe the Foreign Corrupt Practices Act. What were the objectives of the FCPA?
75. What is biotechnology? Discuss some of the areas in which it has been used and is likely
to be used.

Chapter 02 The Political, Legal, and Technological Environment Answer Key
True / False Questions
1. (p. 36) Many firms try to work collaboratively with governments as new laws, policies, and regulations are introduced. TRUE
Difficulty: Hard
2. (p. 36) Government policies toward the dissemination of information that can be viewed as a threat to national security are common. TRUE
Difficulty: Easy
3. (p. 36) The domestic and international political environment has a major impact on multinational corporations. TRUE
Difficulty: Medium
4. (p. 38) Collectivism emerged in Italy and France as "national socialism". FALSE
Difficulty: Easy

5. (p. 38) Great Britain's Labour Party practices "democratic socialism". TRUE
Difficulty: Medium
6. (p. 38) According to the text, Russia presents the extreme example of how the political environment impacts on international management. TRUE
Difficulty: Medium
7. (p. 40) Vietnam and Laos have moved towards a totalitarian environment due to the evolution of modern global business. FALSE
Difficulty: Medium
8. (p. 42) Socialist law comes from the Marxist socialist system and continues to influence regulations in former communist countries. TRUE
Difficulty: Medium
9. (p. 42) Common law is derived from Roman law and is found in the non-Islamic and non-socialist countries such as France, some countries in Latin America and even Louisiana in the United States. FALSE
Difficulty: Medium

10. (p. 42) The territoriality principle holds th	at governments have the	e right to rule themselves
as they see fit.		

FALSE

Difficulty: Medium

11. (p. 42) The protective principle holds that every nation has the right of jurisdiction within its legal territory.

FALSE

Difficulty: Medium

12. (p. 42) The doctrine of civility holds that there must be mutual respect for the laws, institutions and government of other countries in the manner of jurisdiction over their own citizens.

FALSE

Difficulty: Medium

13. (p. 43) Under the act of state doctrine, all acts of other governments are considered to be valid by U.S. courts, even if such acts are inappropriate in the United States.

TRUE

Difficulty: Medium

14. (p. 43) The FCPA makes it illegal to influence foreign officials through the granting of favorable tariff rates.

FALSE

Difficulty: Easy

15. (p. 43) The objectives of the FCPA were to stop U.S. MNCs from initiating or perpetuating corruption in foreign governments and to upgrade the image of both the United States and its businesses abroad.

TRUE

Difficulty: Medium

16. (p. 46) The current move toward privatization by an increasing number of countries is an example of the changing international regulatory environment.

TRUE

Difficulty: Hard

17. (p. 48) Trade agreements do not require that trade benefits accorded to one nation be extended to other nations' parties to that agreement.

FALSE

Difficulty: Hard

18. (p. 51) Embedded learning technology will allow thinking to occur in machines.

TRUE

Difficulty: Medium

19. (p. 54) One reason for the rapid increase in telecommunications services is that many countries believe that without an efficient communications system, their economic growth may stall.

TRUE

Difficulty: Easy

20. (p. 55) Technolog	gy does not h	ave the po	otential to	displace	employees	holding	positions
traditio	nally reserve	ed for huma	n thinking	Ţ .				

FALSE

Dif	ficulty:	Medium
Dij	ficulty.	meaium

Multiple Choice Questions

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Difficulty: Easy

- 22. (p. 37) Aristotle and David Hume contributed to the principle of:
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- B. Collectivism
- C. Individualism
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Difficulty: Easy

- 23. (p. 38) Which of the following are characteristics of fascism?
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24. (p. 37) Which tw	o countries led to	the effort to	mobilize	public and	private:	support for	Greece
in 2010?							

- **A.** France and Germany
- B. Britain and France
- C. Spain and France
- D. Germany and Britain

Difficulty: Hard

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Difficulty: Hard

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Difficulty: Hard

28. (p. 40) Political repression and denial of rights and civil liberties are dominant ideals of: A. Totalitarianism B. Socialist democracy C. Collectivism D. Monarchy
Difficulty: Medium
29. (p. 40) The totalitarian form of government is to be seen in: A. Singapore and Cambodia B. Germany and Italy C. Latin America only D. Vietnam, Cuba and North Korea
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30. (p. 41) The Chinese political environment is very: A. Complex B. Stable C. Straightforward and streamlined D. Safe and secure
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33. (p. 42) law comes from the Marxist socialist system and continues to influence regulations in former communist countries, especially those from the former Soviet Union, as well as present-day China, Vietnam, North Korea and Cuba. A. Socialist B. Civil or code C. Common D. Islamic
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34. (p. 42) law comes from English law and is the foundation of the legal system in the United States, Canada, England, Australia, New Zealand and others. A. Civil or code B. Islamic C. Socialist D. Common
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36. (p. 42) The holds that governments have the right to rule themselves as they see fit. A. Principle of sovereignty B. Nationality principle C. Territoriality principle D. Protective principle
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Difficulty: Easy

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Difficulty: Easy

- 46. (p. 45) Critics of the Foreign Corrupt Practices Act feared the loss of sales to foreign competitors, especially in those countries where:
- A. Customs are adhered to
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- **<u>D.</u>** Bribery is an accepted means

Difficulty: Easy

- 47. (p. 45) It was reported that since the passage of the Foreign Corrupt Practices Act (FCPA):
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OO.	(p. 33) 1411 (CB Have Hoved	CCItalli	production	activities	o verseus to	capitalize	011.

- A. Increasing costs
- B. Cheap labor
- C. Larger markets
- D. Higher purchasing power

Difficulty: Medium

69. (p. 55) Low-paid workers in India and Asian countries now are being given subcontracted work such as:

- A. Insurance jobs
- B. Auto industry jobs
- C. Labor-intensive hardware development
- **D.** Code-writing jobs

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70. (p. 55) According to the text, a positive side of the opportunities that technology offers would be:

- A. Decline in the cost of doing business worldwide
- B. Price rise due to cost of equipments
- C. Elimination of higher-priced labor
- D. Replacement of employees by machines

Difficulty: Easy

Essay Questions

71. (p. 40-41) What is totalitarianism? Identify its features and forms.

Totalitarianism refers to a political system in which there is only one representative party which exhibits control over every facet of political and human life. Power is often maintained by suppression of opposition, which can be violent in nature. Media censorship, political repression and denial of rights and civil liberties are dominant ideals. Since only one party within each entity exists, there are many forms of totalitarian government. Other forms of totalitarianism exhibit some form of oppression as well. Parties or individuals that govern an entity based on religious principles will ultimately oppress religious and political expression of its citizens. One final consideration of a totalitarian system is that in which some freedoms may exist. This form has been referred to as right-wing totalitarianism, where some economic freedoms may exist, but there is still a limitation on political freedom. This structure allows for economic freedom because otherwise it is believed that complete oppression will give rise to communism. While it directly opposes socialist and communist ideas, this form of ruling may gain power and support from the military, often in the form of a military leader imposing a government "for the good of the people". This results in military officers filling most government positions.

Difficulty: Hard

72. (p. 42) What are the four foundations upon which laws are based around the world? Briefly explain each foundation.

The four foundations upon which laws are based around the world are as follows: Islamic law, Socialist law, Common law and Civil or code law. Islamic law is derived from interpretation of the Qur'an and the teachings of the Prophet Mohammed. It is found in most Islamic countries in the Middle East and Central Asia. Socialist law comes from the Marxist socialist system and continues to influence regulations in former communist countries, especially those from the former Soviet Union, as well as present-day China, Vietnam, North Korea and Cuba. Common law comes from English law and it is the foundation of the legal system in the United States, Canada, England, Australia, New Zealand and others. Civil or code law is derived from Roman law and is found in the non-Islamic and nonsocialist countries such as France, some countries in Latin America and even Louisiana in the United States.

Difficulty: Hard

73. (p. 42) What jurisdictional principles are given by International Law?

International law provides for three types of jurisdictional principles. The first is the nationality principle, which holds that every country has jurisdiction (authority or power) over its citizens no matter where they are located. Therefore, a U.S. manager who violates the American Foreign Corrupt Practices Act while traveling abroad can be found guilty in the United States. The second is the territoriality principle, which holds that every nation has the right of jurisdiction within its legal territory. Therefore, a German firm that sells a defective product in England can be sued under English law even though the company is headquartered outside England. The third is the protective principle, which holds that every country has jurisdiction over behavior that adversely affects its national security, even if that conduct occurred outside the country. Therefore, a French firm that sells secret U.S. government blueprints for a satellite system can be subjected to U.S. laws.

Difficulty: Medium

74. (p. 43) Describe the Foreign Corrupt Practices Act. What were the objectives of the FCPA?

The Foreign Corrupt Practices Act (FCPA) makes it illegal to influence foreign officials through personal payments or political contributions. The objectives of the FCPA were to stop U.S. MNCs from initiating or perpetuating corruption in foreign governments and to upgrade the image of both the United States and its businesses abroad.

75. (p. 51-52) What is biotechnology? Discuss some of the areas in which it has been used and is likely to be used.

Biotechnology is the integration of science and technology, but more specifically it is the creation of agricultural or medical products through industrial use and manipulation of living organisms. One area in which it has been used is medicine. While pharmaceutical companies mainly manufacture drugs through a process similar to that of organic chemistry, biotech companies attempt to discover genetic abnormalities or medicinal solutions through exploring organisms at the molecular level or formulating compounds from inorganic materials that mirror organic substances. Another aspect of biotech research is geared toward agriculture. Demand for ethanol in the United States is on the rise due to questionable future oil supplies, which has shifted the focus to corn. Using corn as a fuel alternative will not only increase the cost of the good but also create an imbalance between consumable corn and stock used for biofuel. Apart from crops, the meat industry can also benefit from this process. The outbreak of mad cow disease in Great Britain sparked concern when evidence of the disease spread throughout Western Europe; however, the collaborative work of researchers in the United States and Japan may have engineered a solution to the problem by eliminating the gene which is the predecessor to making the animal susceptible to this ailment. Hunger and poor health care is a worldwide issue and advancement in global biotechnology is working to raise the standards.