Course Title: 1 est Ban Course Title: MIS 4th Ec Chapter Number: 1		ee	
Multiple Choice:  1) FanDuel spends m  a. Alphabet's  b. Amazon W  c. Facebook  d. Twitter	s Google	emputing power from	
Answer: B Difficulty: Easy Section: Opening Case Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology			
2) owns an a. NBA b. NFL c. NHL d. MLB	n equity stake in FanDu	iel.	
Answer: A Difficulty: Hard Section: Opening Case Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology			
3) FanDuel is legal a a. federal; loc b. federal; sta c. local; feder d. state; feder	cal nte ral	law but not necessarily	_ law.
Answer: B Difficulty: Medium Section: Opening Case Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology			
4) IT is making our v a. larger; leve		the competitive playing fie	eld.

	s. smaller l. smaller	_					
Answer: C Difficulty: I Section: Int Learning O Bloom: Kno AACSB: To	roduction ojective: 1. owledge	3					
coni		eration in hi s rus us		you as Homo		because you a	are the most
Answer: A Difficulty: I Section: 1.1 Learning O Bloom: Kno AACSB: To	ojective: 1. owledge	1					
in th	e organiza a. CIO, op b. CIO, str c. IS Direct	tion. erational	ional	ng IS manager	r, responsib	le for all	planning
Answer: B Difficulty: I Section: 1.1 Learning O Bloom: Kno AACSB: To	ojective: 1. owledge	1					
	a. CIO, op b. CIO, str. c. IS Direct	of the er	ntire IS orga	ns throughout nization.	the organiz	zation and the	

b. larger; shrinking

Answer: C Difficulty: Medium Section: 1.1 Learning Objective: 1.1 Bloom: Knowledge AACSB: Technology 8) Managing information systems in modern organizations is because . a. difficult; organizations are dependent on them and they are expensive to acquire, operate, and maintain b. difficult; while people are accustomed to using technology in their daily lives, they don't adjust so easily to using them at work c. easy; organizations are dependent on them but they don't cost that much to acquire, operate, and maintain d. easy; people are so accustomed to using technology in their daily lives that they easily adjust to using them at work Answer: A Difficulty: Easy Section: 1.1 Learning Objective: 1.1 Bloom: Knowledge AACSB: Technology 9) In modern organizations, the responsibility for managing information resources is

. Generally speaking, the handles corporate-level and shared resources and the \_\_\_\_\_ is responsible for departmental resources.

a. divided by the MIS department and end users; end user; MIS department

- b. divided by the MIS department and end users; MIS department; end user
- c. given to the end user; end user; end user
- d. given to the MIS department; MIS department; MIS department

Answer: B

Difficulty: Medium

Section: 1.1

Learning Objective: 1.1 Bloom: Knowledge AACSB: Technology

- 10) Which of the following is a traditional function of the MIS department?
  - a. Educating the MIS staff about the business
  - b. Initiating and designing specific strategic information systems
  - c. Managing system integration including the internet, intranets, and extranets
  - d. Staffing, training, and developing IS skills

Answer: D

Difficulty: Easy Section: 1.1

Learning Objective: 1.1 Bloom: Knowledge AACSB: Technology

- 11) Which of the following is a consultative function of the MIS department?
  - a. Educating the non-MIS managers about IT
  - b. Infrastructure planning, development, and control
  - c. Managing systems development and systems project management
  - d. Providing technical services

Answer: A
Difficulty: Easy
Section: 1.1

Learning Objective: 1.1 Bloom: Knowledge AACSB: Technology

- 12) Which of the following is a traditional function of the MIS department?
  - a. Creating business alliances with business partners
  - b. Managing computer operations, including the computer center
  - c. Managing outsourcing
  - d. Partnering with business-unit executives

Answer: B
Difficulty: Easy
Section: 1.1

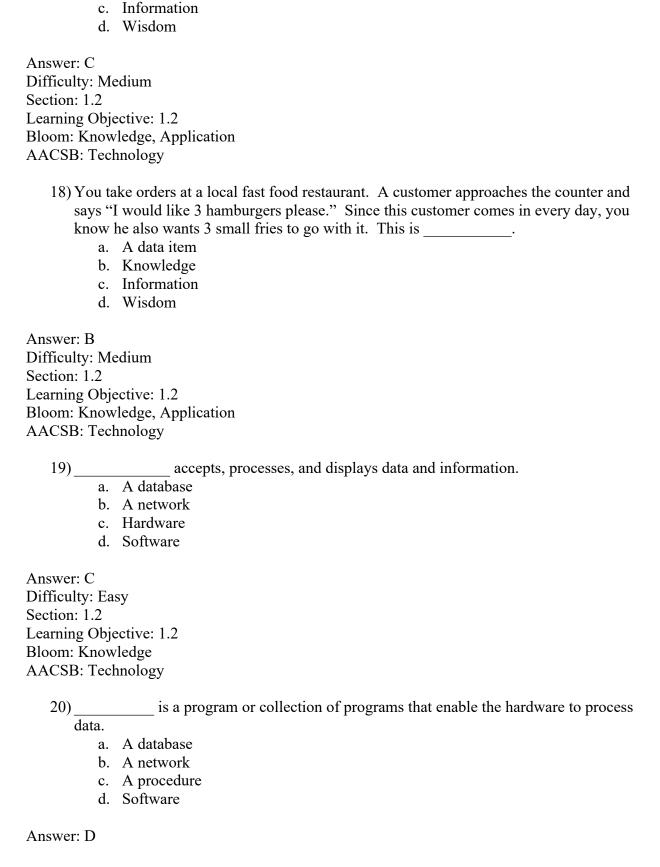
Learning Objective: 1.1 Bloom: Knowledge AACSB: Technology

- refer(s) to an elementary description of things, events, activities, and transactions that are recorded, classified, and stored but are not organized to convey any specific meaning.
  - a. Data items
  - b. Knowledge
  - c. Information
  - d. Wisdom

Answer: A
Difficulty: Easy
Section: 1.2

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

14)	are/is organized so that they have meaning and value to the recipient.
	Data items
b.	Knowledge
	Information
	Wisdom
<u></u>	
Answer: C	
Difficulty: Ea	sy
Section: 1.2	
Learning Obje	ective: 1.2
Bloom: Know	ledge
AACSB: Tech	ınology
	are/is organized and processed to convey understanding, experience,
	ulated learning, and expertise as they apply to a current business problem.
	Data items
	Knowledge
c.	Information
d.	Wisdom
_	
Answer: B	
Difficulty: Ea	sy
Section: 1.2	
Learning Obje	ective: 1.2
Bloom: Know	ledge
AACSB: Tech	nnology
40.77	
	ike orders at a local fast food restaurant. A customer approaches the counter and
	I would like 3 please." This is
	A data item
	Knowledge
	Information
d.	Wisdom
Answer: A	
Difficulty: Me	edium
Section: 1.2	
Learning Obje	
	rledge, Application
AACSB: Tech	ınology
17) Wass to	dra and any at a local fact food most assument. A system and any action of the constitution of
	lke orders at a local fast food restaurant. A customer approaches the counter and
	would like 3 hamburgers please." This is
a.	A data item
b.	Knowledge



Difficulty: Easy Section: 1.2

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

- 21) \_\_\_\_\_\_ is a connecting system that permits different computers to share resources.
  - a. A database
  - b. A network
  - c. Hardware
  - d. Software

Answer: B
Difficulty: Easy
Section: 1.2

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

- 22) Which of the following is NOT part of the IT infrastructure?
  - a. IT components
  - b. IT personnel
  - c. IT services
  - d. IT systems

Answer: D Difficulty: Easy Section: 1.2

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

- 23) Which of the following systems does NOT support the entire organization?
  - a. CRM
  - b. ERP
  - c. FAIS
  - d. TPS

Answer: C

Difficulty: Medium

Section: 1.2

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

- 24) Information systems that connect two or more organizations are referred to as -organizational information systems
  - a. infra
  - b. infer
  - c. inter
  - d. intra

Answer: C Difficulty: Easy Section: 1.2

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

- 25) Which of the following is NOT a AAA competitor?
  - a. Honk
  - b. OnStar
  - c. RescueMeNow
  - d. Urgent.ly

Answer: C

Difficulty: Medium

Section: IT's About Business 1.1

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

- 26) Which of the following is FALSE of app-based roadside assistance services?
  - a. They are cheaper than AAA.
  - b. They limit customers to particular tow-truck operators.
  - c. They promise quick response times.
  - d. They provide real-time updates.

Answer: B Difficulty: Easy

Section: IT's About Business 1.1

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

- 27) Which of the following is TRUE of app-based roadside assistance services?
  - a. Drivers for these services are well-paid employees, so they are happier.
  - b. They charge annual membership fees for using the app.
  - c. They limit customers to particular tow-truck operators.
  - d. Tow-truck drivers earn nearly double the traditional fee.

Answer: D Difficulty: Easy

Section: IT's About Business 1.1

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

- 28) When thinking about how IT eliminates jobs, which of the following is FALSE?
  - a. Many companies have responded to difficult economic times by increasing their IT investments.
  - b. Employees need to find a way to show they add value beyond IT and ensure their managers are aware of this value.
  - c. IT creates entirely new categories of jobs.
  - d. Organizations are finding ways to do less with more IT resources.

Answer: D Difficulty: Easy

Section: IT's About Business 1.1

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

- 29) Which of the following statements is TRUE?
  - a. IT decreases the number of executives
  - b. IT eliminates all jobs eventually
  - c. IT impacts entire industries
  - d. IT reduces job stress

Answer: C Difficulty: Easy Section: 1.3

Learning Objective: 1.3 Bloom: Knowledge AACSB: Technology

- 30) Which of the following is NOT a problem associated with IT?
  - a. Carpal tunnel syndrome
  - b. Fewer managerial positions
  - c. Lower pay
  - d. Job stress

Answer: C Difficulty: Easy

Section: 1.3

Learning Objective: 1.3 Bloom: Knowledge

# AACSB: Technology

- 31) Which company has impacted the recruiting industry?
  - a. Dreamworks
  - b. LinkedIn
  - c. Microsoft
  - d. Shutterfly

Answer: B

Difficulty: Medium

Section: 1.3

Learning Objective: 1.3 Bloom: Knowledge AACSB: Technology

- 32) Which company did NOT file for bankruptcy because of technology?
  - a. Blockbuster
  - b. Borders
  - c. Kodak
  - d. Sony

Answer: D
Difficulty: Easy
Section: 1.3

Learning Objective: 1.3 Bloom: Knowledge AACSB: Technology

- 33) Which of the following is NOT a way that IT affects our lives?
  - a. Businesses can offer 24/7/265 service
  - b. Employees are constantly on call
  - c. It improves the quantity of leisure time
  - d. It is easier to work from any location

Answer: C Difficulty: Easy Section: 1.4

Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology

- 34) \_\_\_\_\_\_ is an industrial, social, and collaborative robot.
  - a. Baxter
  - b. Blackstone
  - c. Square
  - d. Watson

Answer: A
Difficulty: Easy
Section: 1.4

Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology

- 35) Which of the following is TRUE of current drones?
  - a. They are extremely helpful in dangerous environments.
  - b. They handle unfamiliar situations well.
  - c. They interact with people.
  - d. They make decisions by themselves.

Answer: A
Difficulty: Easy
Section: 1.4

Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology

- 36) Which of the following is NOT a major improvement in healthcare delivery brought on by IT?
  - a. Making better and faster diagnoses
  - b. Monitoring critically ill patients more accurately
  - c. Replacing doctors with machines for simpler diagnoses like colds
  - d. Streamlining the process of researching and developing new drugs

Answer: C

Difficulty: Medium

Section: 1.4

Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology

- 37) As of mid-2015, \_\_\_\_\_ percent of Cubans could access the internet from home.
  - a. 5
  - b. 25
  - c. 75
  - d. 95

Answer: A

Difficulty: Medium

Section: IT's About Business 1.2

Learning Objective: 1.4 Bloom: Knowledge

# AACSB: Technology

- 38) \_\_\_\_\_ is the Craigslist of Cuba and is \_\_\_\_\_.
  - a. Revolico; illegal
  - b. Revolico; legal
  - c. Vistar; illegal
  - d. Vistar; legal

Answer: A Difficulty: Easy

Section: IT's About Business 1.2

Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology

- 39) Cubans get access to apps like AlaMesa and online magazines like Vistar through \_\_\_\_\_.
  - a. Government-provided internet access
  - b. Passing memory sticks to one another
  - c. The "internet-in-a-box" El Paquete Semanal
  - d. Visits to cybercafes

Answer: B

Difficulty: Medium

Section: IT's About Business 1.2

Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology

- 40) Which of the following is TRUE of physicians in China?
  - a. Most of them use apps to reduce their expenses.
  - b. They are often beat, stabbed, or killed by unhappy patients.
  - c. They can purchase apps from Apricot Forest to track patients more easily.
  - d. They earn only a little less than doctors in the US.

Answer: B

Difficulty: Medium

Section: IT's About Business 1.3

Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology

- 41) Which of the following is NOT a medical app provided by Apricot Forest?
  - a. E-Pocket
  - b. MedClip
  - c. Medical Journals
  - d. Weixin

Answer: D Difficulty: Medium Section: IT's About Business 1.3 Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology
<ul> <li>42) Which of the following is NOT a way Apricot Forest earns (or plans to earn) revenues?</li> <li>a. Charging patients for using the apps to contact their doctors</li> <li>b. Charging doctors to download the apps</li> <li>c. Charging drug companies for ads within the apps</li> <li>d. Commission on the books and other publications purchased through the apps</li> </ul>
Answer: B Difficulty: Easy Section: IT's About Business 1.3 Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology
43) By early 2015, roughly in 4 of China's physicians were using at least one of Apricot Forest's apps.  a. 1 b. 2 c. 3 d. 4
Answer: A Difficulty: Medium Section: IT's About Business 1.3 Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology
44) fund(s) the USPS and has control over the cost-saving measures the USPS needs to take.  a. Congress; great b. Congress; little c. Taxpayers; great d. Taxpayers; little

Answer: A Difficulty: Easy Section: Closing Case 1 Learning Objective: 1.3 and 1.4

Bloom: Knowledge AACSB: Technology

- 45) Which of the following is NOT a cost-saving measure the USPS is taking?
  - a. Using drones to deliver to more rural areas
  - b. Using dynamic routing to map out the most cost-effective delivery routes
  - c. Using mobile delivery devices to track parcels in real time
  - d. Using their Intelligent Mail bar code system

Answer: A Difficulty: Easy

Section: Closing Case 1

Learning Objective: 1.3 and 1.4

Bloom: Knowledge AACSB: Technology

- 46) The USPS has a partnership with \_\_\_\_\_ to deliver packages on Sundays in select cities.
  - a. Amazon
  - b. eBay
  - c. Google
  - d. Matternet

Answer: A Difficulty: Easy

Section: Closing Case 1

Learning Objective: 1.3 and 1.4

Bloom: Knowledge AACSB: Technology

- 47) \_\_\_\_\_\_ is an online grocery business that went bankrupt in 2001.
  - a. AmazonFresh
  - b. FreshDirect
  - c. Peapod
  - d. Webvan

Answer: D Difficulty: Easy

Section: Closing Case 2

Learning Objective: 1.3 and 1.4

Bloom: Knowledge AACSB: Technology

- 48) \_\_\_\_\_ focuses on hot meals and has become more effective at stacking (the next pickup is already assigned and prepared as they are dropping off another order).
  - a. Instacart
  - b. Postmates

d. Uber Answer: B Difficulty: Easy Section: Closing Case 2 Learning Objective: 1.3 and 1.4 Bloom: Knowledge AACSB: Technology 49) \_\_\_\_\_ is a meal-delivery service for local restaurants in New York and Chicago. a. Instacart b. Postmates c. Sidecar d. Uber Answer: D Difficulty: Hard Section: Closing Case 2 Learning Objective: 1.3 and 1.4 Bloom: Knowledge AACSB: Technology 50) Most on-demand grocery/food companies use \_\_\_\_\_ for their workforce. a. Dependent contractors b. Full-time employees c. Independent contractors d. Part-time employees Answer: C Difficulty: Easy Section: Closing Case 2 Learning Objective: 1.3 and 1.4 Bloom: Knowledge

#### True/False:

1) As of May 2016, FanDuel is a highly profitable business.

Answer: False Difficulty: Easy

Section: Opening Case Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology

AACSB: Technology

c. Sidecar

2) FanDuel is legal in all 50 states due to an exclusion in the 2006 Unlawful Internet Gambling Enforcement Act.

Answer: False Difficulty: Easy

Section: Opening Case Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology

3) Managing the IS function within an organization is the exclusive responsibility of the IS department.

Answer: False Difficulty: Easy Section: 1.1

Learning Objective: 1.1 Bloom: Knowledge AACSB: Technology

4) The IS function can be strategic within organizations.

Answer: True Difficulty: Easy Section: 1.1

Learning Objective: 1.1 Bloom: Knowledge AACSB: Technology

5) When businesses first began to use computers in the early 1950s, the MIS department owned all the computing resources.

Answer: True Difficulty: Easy Section: 1.1

Learning Objective: 1.1 Bloom: Knowledge AACSB: Technology

6) The traditional functions of the MIS department tend to be technology-focused while the consultative functions of the MIS department tend to be strategic or inter-disciplinary in nature.

Answer: True Difficulty: Hard Section: 1.1 Learning Objective: 1.1 Bloom: Comprehension AACSB: Technology

7) Information and knowledge are the same things because both depend on data in context.

Answer: False Difficulty: Easy Section: 1.2

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

8) TPS are critical to the success of any enterprise.

Answer: True Difficulty: Easy Section: 1.2

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

9) All TPSs are ERP systems.

Answer: False Difficulty: Medium

Section: 1.2

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

10) AAA employees often call-and-cancel orders from their competitors to compare services.

Answer: True Difficulty: Easy

Section: IT's About Business 1.1

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

11) IT eliminates the need for human workers in all industries.

Answer: False Difficulty: Easy Section: 1.3

Learning Objective: 1.3

Bloom: Knowledge AACSB: Technology

12) While drones are cool for science fiction, they aren't actually used by businesses today.

Answer: False Difficulty: Easy Section: 1.4

Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology

13) The Cuban government is sanctioning 35 Wi-Fi hotspots around the country with access costing \$2 per hour.

Answer: True Difficulty: Hard

Section: IT's About Business 1.2

Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology

14) The Cuban government is highly supportive of entrepreneurial activities on the Internet.

Answer: False Difficulty: Easy

Section: IT's About Business 1.2

Learning Objective: 1.4 Bloom: Knowledge AACSB: Technology

15) In the past, IT was a cost center and an area of weakness for the USPS.

Answer: True Difficulty: Easy

Section: Closing Case 1

Learning Objective: 1.3 and 1.4

Bloom: Knowledge AACSB: Technology

16) The on-demand delivery market is a highly profitable business and is inexpensive for customers.

Answer: False Difficulty: Easy

Section: Closing Case 2

Learning Objective: 1.3 and 1.4 Bloom: Knowledge AACSB: Technology
Fill-in-the-Blank:  1) A(n) user is a person knowledgeable about information systems and information technology.
Answer: informed Difficulty: Easy Section: 1.1 Learning Objective: 1.1 Bloom: Knowledge AACSB: Technology
2) Computers are located in all departments with almost all employees using computers in their work. This is called computing.
Answer: end user Difficulty: Easy Section: 1.1 Learning Objective: 1.1 Bloom: Knowledge AACSB: Technology
3) Information relates to any computer-based tool that people use to work with information and to support the information and information-processing needs of an organization.
Answer: technology Difficulty: Easy Section: 1.2 Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology
4) An information collects, processes, stores, analyzes, and disseminates information for a specific purpose.
Answer: system Difficulty: Easy Section: 1.2 Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

5) Information systems that connect two or more organizations are referred to as information systems.

Answer: interorganizational

Difficulty: Easy Section: 1.2

Learning Objective: 1.2 Bloom: Knowledge AACSB: Technology

### **Essay Questions:**

1) Thinking about the benefits of being an informed user of IT, why is this important if you decide to start your own business? Why is being an informed user important if you join a small organization (think about a company with 2-10 employees)? Why is being an informed user important if you join a large organization (think about a company with thousands of employees)?

### Answer:

Entrepreneur = you will be selecting the IT applications you use, keeping abreast of new technologies to make educated decisions, improve productivity

Small organization = will need to provide input into IT applications, will be selecting IT applications, keeping abreast of new technologies to make educated decisions, improve productivity for entire team

Large organization = all the points in this section except the entrepreneurship point

Difficulty: Medium

Section: 1.1

Learning Objective: 1.1

Bloom: Knowledge, Comprehension, Application

AACSB: Technology, Reflective Thinking

2) Suppose you decide to work for a large organization when you graduate from college. What functional area is of most interest to you? How could you use IT to support that functional area?

#### Answer:

Sales/Marketing = product analysis, site analysis, promotion analysis, price analysis (anything that has to do with relationships with customers...CRM)

Manufacturing = CAD, CAM, SCM

HRM = recruiting, analyzing and screening job applicants, hiring new employees, manage careers, performance tests, monitor employee productivity

Any functional area = ERP, TPS

Difficulty: Medium

Section 1.2

Learning Objective: 1.2

Bloom: Knowledge, Comprehension, Application

AACSB: Technology, Reflective Thinking

3) List and describe the five categories of employees. List and describe a type of system that supports each employee category. Make sure you explicitly state which system supports which employee.

### Answer:

Clerical workers = support managers at all levels of the organization; systems = OAS (maybe the other systems in support of managers)

Lower-level managers = handle the day-to-day operations of the organization, making routine decisions; systems = FAIS, TPS, ERP, OAS, MIS, SCM, e-commerce and maybe DSS Middle managers = make tactical decisions (e.g. short-term planning, organizing, control); systems = FAIS, ERP, OAS, MIS, DSS, SCM, e-commerce

Knowledge workers = professional employees, experts in a particular subject area; systems = FAIS, ERP, OAS, MIS, SCM, e-commerce

Executives =make strategic decisions; systems = OAS, DSS, executive dashboard (maybe the other systems if necessary)

Difficulty: Medium

Section 1.2

Learning Objective: 1.2

Bloom: Knowledge, Comprehension, Analysis

AACSB: Technology, Analytic

4) Discuss the positive and negative ways IT affects your life as a college student. Think about your future career and how IT can positively or negatively affect you in the future. HINT: This is not an opinion question; the book discusses some specific positives and negatives associated with IT (particularly in the workforce).

#### Answer:

Changing industries (e.g. listening to music, watching movies, etc.)

Reducing middle managers (future = harder to get a promotion)

Changing manager's job (making decisions faster, etc.)

Eliminate jobs (future = may need to think about a technology-based career)

Stress (current = always connected...this can be good and bad; future = always working, even on vacation)

Repetitive strain injuries (current and future issue)

Difficulty: Easy

Section: 1.3 (and a little 1.4)

Learning Objective: 1.3 (and a little 1.4)

Bloom: Knowledge, Comprehension, Application

AACSB: Technology, Reflective Thinking

5) List and describe five ways drones are currently being used in business. The book indicates "It probably will be a long time before we see robots making decisions by themselves, handling unfamiliar situations, and interacting with people." Discuss at least two positives and two negatives if and when robots/drones can do these things.

#### Answer:

Precision agriculture – optimizing fertilizer mix

Construction sites – monitor progress and supply stockpiles

Energy – ensure complying with environmental guidelines, search for oil, inspect solar panels Mining – detecting potential landslides, inspections, monitor how much is being extracted

Film and TV – for production

Positives and negatives – students may consider Amazon's proposed drone system (mentioned in Closing Case 1) or military drones...positives = less dangerous for humans (in repetitive, harsh, or dangerous environments); negatives = who answers for decisions machines make (movies like "Terminator" for sci-fi fans)

Difficulty: Hard Section: 1.4

Learning Objective: 1.4

Bloom: Knowledge, Comprehension, Application

AACSB: Technology, Reflective Thinking