The purpose of an ____, also called an environmental impact record (EIR), is to gather into one document enough information about the effect of a proposed project on the total environment surrounding the planned structures.

2			age of a house is the fact that the home dweller nb up and down stairs.
3		A is a visual rep Answer: floor plan	resentation of the layout of a residential structure.
4		What are some econ judged?	omic features on which neighborhood quality is
(A)	rate of owner occupancy		
(B)	proximity to shopping, employment, and highways	Answer: (A) rate of owner occupancy	
(C)	children	(D resale values	
(D)	resale values	Feedback:	B and E are both physical features, while the children in the community is related to social features.
(E)	good property upkeep		
5		What are some of th	e benefits of good landscaping?
(A)	trees reduce the risk of flood and fire		
(B)	established trees reduce heating and cooling costs	Answer: (B)established trees re	educe heating and cooling costs
(C)	grass and leaves absorb radiation from the sun	(C)grass and leaves a	bsorb radiation from the sun
(D)	evergreens can break winter winds and reduce heat loss	(D evergreens can bre	eak winter winds and reduce heat loss
(E)	flowers and fruit-bearing plants attract insects		

1

story house?

(A)	families with small children	
(B)	families with handicapped members	Answer: (A families with small children)
(C)	wealthy couples who enjoy water sports	(B families with handicapped members
(D)	families with teenaged children	(E)the elderly
(E)	the elderly	
7		What are some ways to reduce noise in sleeping areas of a residential property?
(A)	ensure bedrooms meet minimum space requirements	
(B)	keep bedrooms far away from bathrooms	Answer: (C)place bathrooms and closets between bedrooms
(C)	place bathrooms and closets between bedrooms	(D) separate bedrooms from living and service areas
(D)	separate bedrooms from living and service areas	
(E)	place sleeping areas near service areas, not living areas	
8		What are the three types of functional areas in a residential property?
(A)	storage area	
(B)	living area	Answer: (B) living area
(C)	basement area	(D service area
(D)	service area	(E) sleeping area
(E)	sleeping area	

13		houses work better on sloping lots than any other residential housing type. Answer: Two-story split level
12		The sleeping rooms in a house are usually on the second floor. Answer: two-story
11		One of the advantages of the house is the fact that added space is gained at relatively low additional cost by raising the pitch of the roof and by adapting construction to the second story. Answer: one-an-a-half story
(E)	competitive pricing based on geographical location	
(D)	site selection for real estate development	
(C)	the overarching strategy between the four P's of real estate marketing	Answer: (D site selection for real estate development)
(B)	knowing the ins and outs of the product to facilitate sales	
(A)	locating potential buyers with promotional materials	
10		What is the principal concern of place strategy?
(E)	there is nothing a developer can do	
(D)	put it to a vote with a ballot measure that will be added to the next general election	
(C)	wait for the annual review and present their intentions before a special council	Answer: (A apply to the planning commission of the designated municipality to rezone) the site
(B)	pay a nominal fee to bypass the zoning regulations	
(A)	apply to the planning commission of the designated municipality to rezone the site	

14	Although property owners tend to think of land-use restrictions as a product of government control, it is possible to achieve land-use restrictions through, also called restrictive covenants. Answer: deed and lease restrictions
15	When the building is completed, a is issued to the owner to show that the structure meets the building code. Answer: certificate of occupancy
16	Before a building permit is granted, the design of a proposed structure must meet requirements. Answer: building-code
17	A real estate developer may be required to either set aside land for schools and parks or provide money so that land for that purpose may be purchased nearby. These are often referred to as Answer: mapping requirements
18	taxes tend to be higher in urban areas and lower in rural areas. Answer: Real estate property
19	Property upkeep, structural building conditions, homogenous housing types, state of landscaping, convenience of location, and environmental hazards are examples of features of a neighborhood. Answer: physical
20	The quality of insulation can be judged based on the, that is the degree of resistance to winter heat loss and summer heat gain. Answer: R-value
21	In order for a house to have good energy conservation, it must have good beneath the floors, between the walls, and above the ceilings. Answer: insulation
22	When real estate developers speak of the, they refer to three things: (1) topography, (2) orientation, and (3) landscaping. Answer: residential site

23		Which of the following is a dimension on which a residential property's neighborhood is evaluated?
(A)	topography	
(B)	zoning	
(C)	social features	Answer: (C social features
(D)	energy conservation	
(E)	landscaping	
24		How do real estate professionals judge the relative energy efficiency of a house?
(A)	by making an honest, good faith estimate based on their experience	
(B)	by looking at the house blueprints filed at the registrar	
(C)	by using complex instrumentation that measures heat loss in different parts of the house	Answer: (E by asking for utility bills for the last 12 months and comparing it to other) houses
(D)	by setting up sonic emitters at the windows and listening with a special detector outside	
(E)	by asking for utility bills for the last 12 months and comparing it to other houses	
25		A house with established landscaping is usually considered much more attractive than one with less-established landscaping.
(A)	True	Answer: (A)True
(B)	False	
26		To take advantage of warmth from sun radiation, houses should be built on eastern and western slopes, not on southern and northern slopes.
(A)	True	Answer: (B) False

Feedback: To take advantage of warmth from sun radiation, houses should be

(B)	False	built on southern and northern slopes, not on eastern and western slopes.
27		Houses facing southeast and southwest are colder in the winter months and warmer in the summer months than houses facing other directions.
(A)	True	Answer: (A)True
)	False	
28		One of the principal disadvantages of the one-and-a-half-story house is the fact that shoulder height in the second-story rooms may affect furniture placement.
(A) (B	True False	Answer: (A) True
)		
29		Two-story split-level houses are the easiest to repair and maintain.
(A)	True	Answer: (B) False
(B)	False	Feedback: One-story houses are the easiest to repair and maintain.
30		A common rule of thumb is that the space allotted to the kitchen should be proportional to 25% of the entire house.
(A)	True	Answer: (B) False
(B)	False	Feedback: The space allotted to the kitchen should be 10% of the house.
31		Ideally, the bedrooms should be the quietest rooms in a house.
(A)	True	Answer: (A) True

(B)	False	
32		Quality issues in commercial real estate are highly complex because real estate structures must be built to support the basic core function of the business.
(A) (B)	True	Answer: (A)True
33		Product strategy is mostly about home design in commercial real estate.
(A)	True	Answer: (B) False
(B)	False	Feedback: Product strategy is mostly about home design in residential real estate.
34		High quality neighborhoods tend to provide a sense of neighborhood cohesion.
(A) (B)	True False	Answer: (A) True
35		One consideration that falls under the umbrella of financial needs in place strategy is real estate property tax.
,	True	Answer: (A)True
36		Zoning regulations are a minor concern as they are just loose guidelines intended to suggest appropriate uses for city spaces.
(A)	True	Answer: (B) False
(В	False	Feedback: The builder or developer has to seek parcels of land available for sale that are located in areas that are properly zoned. In other

What is one of the benefits of a lower hillside residential site in hot **37** areas? (A) afternoon shade (B) protection from winter winds Answer: (C) improved radiative warming (A afternoon shade increased sunlight (E) there are no advantages Why is altitude an important element in the topography of a residential 38 (A) altitude sickness (B) altitude determines temperatures Answer: (C) altitude determines flood risk (B altitude determines temperatures (D altitude determines which plants can grow (E) altitude is not important 39 What is the best type of house for a person who has low mobility? (A) a one-and-a-half-story house (B) a two-story split level house Answer: (C) a one-story house (C a one-story house a two-story house

(E) none of the above

)

(A) living room		
(B) kitchen	Answer: (B)kitchen	
(C) bedroom (D) bathroom	Feedback:	The location of the kitchen is most important because it is essential for many functions. It must be close to the dining room and outdoor space, and it must also be close to the garage or carport.
(E) dining room		
41	Which desi residential	gn consideration is shared among all functional aspects of properties?
(A) location		
(B) laundry facilities		
(C) space requirements	Answer: (C) space red	quirements
(D noise		
(E) Invest		
(E) layout		
42		ne following is a common design consideration for living sidential properties?
42		
42 (A) layout	Answer: (A)layout	Bathrooms, noise, and storage space are considerations for
42 (A) layout (B) bathrooms	Answer: (A)layout	sidential properties?
(A) layout (B) bathrooms (C) kitchen location	Answer: (A)layout	Bathrooms, noise, and storage space are considerations for sleeping areas while kitchen location is a consideration related to
(A) layout (B) bathrooms (C) kitchen location (D noise)	Answer: (A)layout Feedback:	Bathrooms, noise, and storage space are considerations for sleeping areas while kitchen location is a consideration related to

(B False	
44	Land-use restrictions are all a product of government control.
(A) True	Answer: (B) False
(B False	Although property owners tend to think of land-use restrictions as a product of government control, it is possible to achieve land-use restrictions through private means called deed and lease restrictions or restrictive covenants.
45	Before a building lot can be sold, the real estate developer must comply with government regulations concerning street construction, curbs, sidewalks, street lighting, fire hydrants, storm and sanitary sewers, grading and compacting of soil, water and utility lines, minimum lot size, etc.
(A True) (B False	Answer: (A) True
46	Houses facing southeast and southwest are colder in the winter months and warmer in the summer months than houses facing other directions. Answer: