

Chapter 2

1. The standard of utility is concerned with what?

ANSWER: A successful answer would ideally include the following: The standard of utility is concerned with the positive and negative effects that an action or a policy has, will have, or might have on others.

2. Chapter 2 lists four factors governing the fair-use exemption, which allows you to use copyrighted material without permission under certain conditions. One factor is the nature and purpose of the copyrighted work. What are the other three factors?

ANSWER: A successful answer would ideally include the following: The other three factors are the purpose and character of the use, especially whether the use is for profit; the amount and substantiality of the portion of the work used; and the effect of the use on the potential market for the copyrighted work.

3. An effective code of conduct has three characteristics. One is that it protects the public rather than members of the organization or profession. What is one other characteristic of an effective code of conduct?

ANSWER: A successful answer would ideally include the following: The other two characteristics are that the code is specific and comprehensive and that it is enforceable.

4. According to Chapter 2, what is the potential downside to whistle-blowing?

ANSWER: A successful answer would ideally include the following: Whistle-blowing is likely to hurt the employee, his or her family, and other parties. Whistle-blowers can be penalized through negative performance appraisals, transfers to undesirable locations, or isolation within the company.

5. According to Chapter 2, saying that a new line of air fresheners is “guaranteed to stave off any and every odor that comes your house’s way” would be an example of what?

ANSWER: A successful answer would ideally include the following: Exaggeration

6. Chapter 2 states that as an employee, you have five obligations to your employer. One obligation is honesty and candor. What are two of the other obligations?

ANSWER: A successful answer would ideally include the following: The other four obligations are competence and diligence, generosity, confidentiality, and loyalty.

7. According to Chapter 2, using social media ethically entails avoiding false endorsements. What are three other guidelines for the ethical use of social media?

ANSWER: A successful answer would ideally include the following: Other guidelines for the ethical use of social media include separating personal social-media accounts from company-sponsored accounts, reading the terms of service of every service to which you post, avoiding revealing unauthorized news about your company, avoiding self-plagiarism, avoiding defamation, not live streaming or quoting from others without permission, avoiding impersonating others, and avoiding trademark infringement.

8. When exporting goods, U.S. companies can face ethical challenges that they do not face when selling goods in the United States.

- a. True
- b. False

ANSWER:

a

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9. Under the concept of work *made for hire*, anything written on the job by an employee being paid by the organization is the property of the organization—provided that the employee agrees after the document is written to surrender his or her copyright.

- a. True
- b. False

ANSWER: b

10. Only professionals with management responsibilities have ethical responsibilities to the environment.

- a. True
- b. False

ANSWER: b

11. It is generally acceptable to use company boilerplate without attribution.

- a. True
- b. False

ANSWER: a

12. Fair-use guidelines mean that non-profit companies can use whatever content they want without requesting permission.

- a. True
- b. False

ANSWER: b

13. According to the principle of the moral minimum, it is permissible for companies to passively reinforce patterns of discrimination in product information if the audience to which the product is being sold practices that discrimination.

- a. True
- b. False

ANSWER: b

14. To be effective, a code of conduct must stipulate penalties.

- a. True
- b. False

ANSWER: a

15. When warning users about the dangers of products, writers should avoid using mandatory language such as *must* and *shall*.

- a. True
- b. False

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ANSWER: b

16. *Fair use* is best described as a set of general guidelines on ways to use small parts of someone else's copyrighted material for purposes such as commentary, criticism, and research.

- a. True
- b. False

ANSWER: a

17. Chapter 2 lists four factors governing the fair-use exemption, which allows you to use copyrighted material without permission under certain conditions. One factor is the nature and purpose of the copyrighted work.

What is another factor?

- a. the effect of the use on the potential market for the copyrighted work
- b. the degree of difficulty you might encounter if you did seek permission to use the copyrighted work
- c. whether the copyrighted work was published on the Internet, in which case it can be considered to be in the public domain
- d. whether you intended to cause the copyright holder any harm—financial or otherwise—by using the copyrighted material

ANSWER: a

18. According to Chapter 2, saying that a recently fired employee was “offered an alternative career opportunity” would be an example of which of the following?

- a. exaggeration
- b. euphemism
- c. legalistic construction
- d. none of the options are correct

ANSWER: b

19. The standard of utility is concerned with which of the following?

- a. the relationships we have with other individuals
- b. whether the positive and negative effects of an action or a policy will be distributed fairly among a group
- c. the positive and negative effects that an action or a policy has, will have, or might have on others
- d. the basic needs and welfare of individuals

ANSWER: c

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20. According to Chapter 2, ethicists such as Manuel Velasquez (2011) argue that whistle-blowing is justified if three conditions are satisfied. One condition is that there is strong evidence that the organization is doing something that is hurting or will hurt other parties. What is one other condition?

- a. The employee has made a serious attempt to resolve the problem through internal channels.
- b. The employee can be reasonably certain he or she will not be penalized for whistle-blowing.
- c. The employee has suffered personal harm as a result of the wrongdoing, such as the loss of a promotion, a substantial decrease in salary, or physical injury.
- d. The wrongdoing involves members of a minority group or affects individuals granted specific rights under the Americans with Disabilities Act.

ANSWER:

a

21. Which of the following is NOT a guideline for using social media ethically and legally, according to Chapter 2?

- a. Keep your private social-media accounts separate from those at work.
- b. Avoid revealing unauthorized news about your own company.
- c. Work efficiently by repurposing pieces of content you wrote for other workplace documents.
- d. Avoid false endorsements.

ANSWER:

c

22. Which of these resources is likely to be available to employees of a company with a strong ethical culture?

- a. a formal code of conduct
- b. a way to avoid regulations that might affect the company's profitability
- c. kickbacks from suppliers or customers
- d. conflicts of interest

ANSWER:

a

23. Which of the following preferences does Creative Commons NOT give copyright owners a means to control?

- a. whether their work can be shared only in noncommercial environments
- b. whether users of the work must attribute it
- c. whether the copyright will expire after a fixed amount of time
- d. whether others may alter or build on the existing work

ANSWER:

c

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24. A writer preparing an electrician's manual is considering inserting company-designed danger symbols to denote the potential for electrocution. In deciding whether to do so, what should the writer's primary concern be?

- a. codes of conduct
- b. liability law
- c. copyright law
- d. whistle-blowing

ANSWER:

b

25. When your state's revenues for the year are 40 percent below estimates, the state legislature cuts education funds by 40 percent but reduces farmers' subsidies by only 20 percent. Which moral standard does this action violate?

- a. care
- b. utility
- c. justice
- d. rights

ANSWER:

c

26. Systems Software, Inc. is introducing a new piece of sophisticated graphics software. A recently hired writer has been assigned to write the Getting Started manual for the product. Being a novice, the writer first pages through similar manuals written by other graphics software companies to get ideas about how to write the manual. Which of the following statements is true?

- a. The writer has violated copyright law.
- b. The writer has ignored an express warranty.
- c. The writer has taken advantage of the fair-use concept.
- d. The writer has done nothing ethically wrong.

ANSWER:

d

27. You work for a pharmaceutical company. During your lunch breaks, you have become acquainted with one of the graphic artists at your company. He has just finished designing a logo for a new product, and the logo is now on your company's website. He mentions that he created the new design by downloading a logo that he found on an automaker's website and changing it a little. Which of the following statements is true?

- a. Your company is protected by the fair-use concept because your company and the other company are in different industries.
- b. Your company is protected by the work-made-for-hire concept.
- c. Your company has probably violated the automaker's trademark.
- d. Your company is protected because there is no trademark or registered trademark symbol after the logo on the automaker's website.

ANSWER:

c

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28. You are writing the second edition of a user manual to be included with software sold to the general public. You want to reuse a portion of the introductory materials from the first edition but cannot determine who wrote that section or what the contractual conditions were. What should you do?

- a. Nothing
- b. Rewrite the introductory materials yourself.
- c. Register the work with the appropriate government agency.
- d. Include a disclaimer when you insert the materials from the first edition.

ANSWER:

a

29. In one state, West County and East County share a border. The state capital is in East County. Many residents of West County (almost half of all adults in the county) commute to East County for work. East County has high levels of air pollution, and residents there must get their car exhaust systems tested every two years. Although West County has less air pollution than East, the pollution levels in West are rising. The state Department of Environmental Regulation orders that residents of West County must now get their car exhaust systems tested every two years as well. What moral standard best explains this decision by the Department of Environmental Regulation?

- a. care
- b. utility
- c. rights
- d. clarity

ANSWER:

b

30. Steven is selling a used car that is 10 years old. He found a way to set the odometer back 50,000 miles, making his car appear more valuable than it actually is. A potential buyer looks at the car and is amazed at the low mileage. He asks Steven if anyone has tampered with the odometer. Steven replies, "Hey, that would be illegal. No one wants to get caught doing something illegal." What type of misleading statement did Steven make in his reply?

- a. an exaggeration
- b. a euphemism
- c. a false implication
- d. a double negative

ANSWER:

c

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31. Juliana was assigned to analyze the process her company uses to write proposals. She worked on her report for more than a month. Rashmi in the marketing department and John in the finance department gave Juliana a lot of information and had several meetings with her. Juliana placed an acknowledgments section in her report, where she thanked Rashmi and John. What standard best explains Juliana's decision to acknowledge her colleagues?

- a. justice
- b. rights
- c. utility
- d. care

ANSWER:

d

32. Your company, Acme Co., is sponsoring a three-hour field day for children at a local park, featuring games, sports, and snacks. Parents must register their children for the field day online. Your company wants to take pictures of children at the event, but it needs parents' permission. Which option below best describes an ethical way to get parents' permission?

- a. Place a checkbox on the online form next to text that reads "I agree to the terms and conditions of the field day" and provide a link to a separate page of terms and conditions. Design the form so that this checkbox is already checked when the parent gets to that page.
- b. Provide a link in the online form to a separate page of terms and conditions. Have the company lawyers write the terms and conditions in legal language and with citations of relevant laws in case another lawyer reads them.
- c. Place a checkbox on the online form next to text that reads "I agree to allow Acme Co. to take pictures of my child or children to record and promote field-day activities." Design the form so that this checkbox is not checked when the parent gets to that page.
- d. Include a note in small print at the bottom of the sign-up form informing parents that children may be photographed at the event.

ANSWER:

c