

Using MIS, 9e (Kroenke)

Chapter 2 Collaboration Information Systems

1) Collaboration is defined as a group of people _____.

- A) coming together to perform tasks that are different
- B) working together to achieve a common goal
- C) performing independent tasks that are important
- D) working without having to critically analyze each other's work

Answer: B

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Concept

2) _____ is defined as a group of people working together to achieve a common goal via a process of feedback and iteration.

- A) Participation
- B) Collaboration
- C) Association
- D) Cooperation

Answer: B

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Concept

3) Which of the following is a key difference between collaboration and cooperation?

- A) Unlike cooperation, collaboration occurs when a job has to be accomplished.
- B) Cooperation requires people to have a common goal, whereas collaboration occurs even without a common goal.
- C) People should work together to cooperate, whereas they need not work together to collaborate.
- D) Unlike cooperation, collaboration emphasizes iteration and feedback.

Answer: D

AACSB: Interpersonal Relations and Teamwork

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Concept

4) A student team, which is assigned a term project, works together to achieve results. They provide continuous feedback to each other and thus, complete the project. Which of the following is being illustrated in this activity?

- A) collaboration
- B) association
- C) participation
- D) cooperation

Answer: A

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Application

5) Andrea, the floor supervisor at a call center, calls Bryan, a call attendant, to her office. She reports observing a few critical omissions in his calls, a finding supported by recent employee ratings. Andrea discusses with Bryan a few ways to improve his productivity. Bryan feels that Andrea is overreacting. Which of the following is a valid observation of this scenario?

- A) Andrea failed to express an unpopular viewpoint.
- B) Bryan needs to learn to receive feedback.
- C) The office lacks a communication system.
- D) Bryan is self-managing and requires low supervision.

Answer: B

AACSB: Reflective Thinking

Difficulty: 3: Challenging

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Application

6) A student group that is working on a project is considered to be a collaboration if the

- _____.
- A) members work on different sections by themselves
 - B) members provide feedback on each other's work
 - C) group uses Google Drive to share files
 - D) group uses a file server to share files

Answer: B

AACSB: Interpersonal Relations and Teamwork; Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Application

7) Which of the following is the most important trait that an effective collaborator should have?

- A) avoiding unpopular ideas
- B) persuasive presentation skills
- C) giving and receiving critical feedback
- D) previous experience as a collaborator

Answer: C

AACSB: Written and Oral Communication

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Concept

8) Which of the following is the least important characteristic of an effective collaborator?

- A) willingness to enter difficult conversations
- B) having experience as a collaborator
- C) showing the ability to receive critical feedback
- D) being skillful at giving negative feedback

Answer: B

AACSB: Written and Oral Communication

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Concept

9) A group of four painters, each painting a different wall in the same room, are not working cooperatively.

Answer: FALSE

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Application

10) A group of checkers at the grocery store or clerks at the post office are working separately to serve customers. This is an example of collaboration.

Answer: FALSE

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Application

11) Feedback and iteration enable a group to produce something greater than any single person could accomplish by working independently.

Answer: TRUE

AACSB: Interpersonal Relations and Teamwork; Written and Oral Communication

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Concept

12) Being a skilled and persuasive presenter is the most important characteristic for an effective collaborator.

Answer: FALSE

AACSB: Interpersonal Relations and Teamwork; Written and Oral Communication

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Concept

13) Distinguish between cooperation and collaboration.

Answer: Cooperation is a group of people working together, all doing essentially the same type of work, to accomplish a job. A group of four painters, each painting a different wall in the same room, are working cooperatively. A cooperative group can accomplish a given task faster than an individual working alone, but the cooperative result is usually not better in quality than the result of someone working alone.

Collaboration occurs when a group of people work together to achieve a common goal via a process of feedback and iteration. Using feedback and iteration, one person will produce something, say the draft of a document, and a second person will review that draft and provide critical feedback. Given the feedback, the original author or someone else will then revise the first draft to produce a second. The work proceeds in a series of stages, or iterations.

AACSB: Interpersonal Relations and Teamwork; Written and Oral Communication

Difficulty: 3: Challenging

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Concept

14) Describe the role of effective critical feedback for successful collaboration.

Answer: For collaboration to be successful, members of a team must provide and receive critical feedback. A group in which everyone is too polite to say anything critical cannot collaborate. On the other hand, a group that is so critical and negative that members come to distrust, even hate, one another cannot effectively collaborate either. Collaboration is an iterative process in which team members give and receive feedback. During collaboration, team members learn from each other, and it would be difficult to learn if no one was willing to express different, or even unpopular, ideas. Giving and receiving critical feedback is the single most important collaboration skill.

AACSB: Interpersonal Relations and Teamwork

Difficulty: 3: Challenging

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Concept

15) List six of the most important characteristics of an effective collaborator.

Answer: Six important characteristics of an effective collaborator are as follows:

- 1) enthusiastic about the subject of collaboration
- 2) open-minded and curious
- 3) speaks his or her mind even if it's an unpopular viewpoint
- 4) gets back to others in a timely way
- 5) willing to enter into difficult conversations
- 6) perceptive listener

AACSB: Interpersonal Relations and Teamwork

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.1: What are the two key characteristics of collaboration?

Classification: Concept

16) According to J. Richard Hackman, which of the following is a primary criterion for judging team success?

- A) successful outcome
- B) experience in collaborating
- C) ability to be dynamic
- D) availability of external help

Answer: A

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.2: What are three criteria for successful collaboration?

Classification: Concept

17) Richard Hackman's studies revealed that successful outcome is a major criterion for judging team success.

Answer: TRUE

AACSB: Interpersonal Relations and Teamwork; Written and Oral Communication

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.2: What are three criteria for successful collaboration?

Classification: Concept

18) According to J. Richard Hackman, what are the three primary criteria for judging team success?

Answer: According to J. Richard Hackman, there are three primary criteria for judging team success: (1) successful outcome, (2) growth in team capability, and (3) meaningful and satisfying experience.

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.2: What are three criteria for successful collaboration?

Classification: Concept

19) Identify a primary purpose of collaboration.

A) eliminating individual tasks

B) making decisions

C) evaluating coworkers

D) performing routine tasks

Answer: B

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

20) Operational decisions are those that support _____.

A) operational, day-to-day activities

B) optimum utilization of resources

C) organizational issues

D) allocation of tasks

Answer: A

AACSB: Analytical Thinking

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

21) Kyra, an inventory manager, orders 500 units of Type-2 steel beams for the current month from the company's usual vendor. In doing so, she has made a(n) _____ decision.

- A) managerial
- B) tactical
- C) strategic
- D) operational

Answer: D

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Application

22) _____ decisions are concerned with day-to-day activities.

- A) Operational
- B) Strategic
- C) Managerial
- D) Tactical

Answer: A

AACSB: Information Technology

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

23) Noah is the lead for a sample project. The success of the project will determine whether his organization is likely to land a long-term contract with a multinational company. Noah assembles a team that comprises of the best workers in the organization and creates a project plan that optimizes the resources available to him. His decisions, in this scenario, are _____ in nature.

- A) operational
- B) functional
- C) managerial
- D) strategic

Answer: C

AACSB: Reflective Thinking

Difficulty: 3: Challenging

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Application

24) Carl, the information technology head at Cloud Denim, a clothing company, has to update the enterprise software system used by the organization. He is responsible for determining the hardware and software that would be required to implement the new system. Carl's decisions, in this case, are _____.

- A) operational
- B) strategic
- C) procedural
- D) managerial

Answer: B

AACSB: Reflective Thinking

Difficulty: 3: Challenging

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Application

25) Managerial decisions are decisions about _____.

- A) the utilization of resources
- B) broad organizational issues
- C) the day-to-day activities
- D) strategic decision making

Answer: A

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

26) _____ decisions are those that support broad-scope, organizational issues.

- A) Operational
- B) Strategic
- C) Unstructured
- D) Managerial

Answer: B

AACSB: Analytical Thinking

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

27) The directors of X-lam Inc., a manufacturer of electric water heaters, meet to discuss ways to increase their net profit. They decide to manufacture electric toasters and thus invest in a new product line. This investment is an example of a(n) _____ decision.

- A) operational
- B) strategic
- C) managerial
- D) procedural

Answer: B

AACSB: Reflective Thinking

Difficulty: 3: Challenging

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Application

28) Which of the following is an example of a strategic decision?

- A) deciding to increase the salaries of a group of employees
- B) deciding to open a centralized distribution system
- C) deciding to increase the reorder quantity of raw materials
- D) deciding to give an employee certain tasks and responsibilities

Answer: B

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Application

29) Which of the following is a key difference between strategic decisions and managerial decisions?

- A) Strategic decisions deal with the utilization of resources, whereas managerial decisions deal with day-to-day activities.
- B) Managerial decisions concern organizational issues, whereas strategic decisions concern external issues.
- C) Managerial decisions concern allocation and utilization of resources, whereas strategic decisions concern broad organizational issues.
- D) Strategic decisions involve financial issues, whereas managerial decisions do not involve financial issues.

Answer: C

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

- 30) Identify a key difference between managerial decisions and operational decisions.
- A) Managerial decisions concern the allocation of resources, whereas operational decisions concern day-to-day activities.
 - B) Managerial decisions are corporate decisions, whereas operational decisions concern the utilization of resources.
 - C) Managerial decisions deal with the allocation of resources, whereas operational decisions concern broad-scope, organizational issues.
 - D) Operational decisions have broad scope, whereas the scope of managerial decisions is limited to day-to-day activities.

Answer: A

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

- 31) Using a standardized procedure to calculate the incentives of employees is an example of a(n) _____.

- A) autocratic participative decision-making style
- B) structured decision
- C) unstructured decision
- D) consensus participative decision-making style

Answer: B

AACSB: Analytical Thinking

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

- 32) An organization uses a formula to compute the reorder quantity of an item in inventory. This is an example of a(n) _____ decision process.

- A) structured
- B) unstructured
- C) managerial
- D) strategic

Answer: A

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

33) A company's top managers meet to decide on a potential merger with one of its competitors. They discuss various aspects of the merger, such as business valuations and conducting due diligence. This is an example of _____ decision making.

- A) asynchronous
- B) unstructured
- C) structured
- D) operational

Answer: B

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Application

34) Which of the following questions is best answered through unstructured decision making?

- A) How many overtime hours should be used to fill this order?
- B) Should we continue to outsource our bookkeeping processes?
- C) What is the acceptable defect ratio for this product?
- D) When should the next batch be scheduled to reduce idle time?

Answer: B

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Application

35) Which of the following decisions is least likely to involve collaboration?

- A) How much of product A should be ordered from vendor B?
- B) What products should we include in the new product line?
- C) Should our company acquire company A?
- D) What type of relationship should the company maintain with company A?

Answer: A

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Application

- 36) Which of the following observations about the relationship between decision type and decision process is true?
- A) Managerial decisions tend to be highly structured, whereas operational decisions are unstructured.
 - B) Decisions at the operational level tend to be structured, whereas decisions at the strategic level tend to be unstructured.
 - C) Higher-level organizational decisions should be highly structured.
 - D) Need for collaboration is highly significant for lower-level, structured decisions.

Answer: B

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

- 37) The need for collaboration is greatest for _____ decisions.

- A) operational
- B) procedural
- C) strategic
- D) managerial

Answer: C

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

- 38) _____ decisions are the most structured and have very little need for collaboration.

- A) Operational
- B) Tactical
- C) Managerial
- D) Strategic

Answer: A

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

39) The fundamental purpose of the starting phase of a project is _____.

- A) accomplishing the project tasks effectively
- B) determining tasks and dependencies
- C) managing tasks and budgets of the project
- D) setting the ground rules for the project and team

Answer: D

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

40) Evelyn, who is in charge of an ad hoc team, holds a meeting with her team and explains the purpose of the project and outlines what the team can expect during its course. She lays down certain rules regarding the methods that can be used to achieve their project goals. Evelyn's project is in the _____ phase of project management.

- A) starting
- B) finalizing
- C) doing
- D) planning

Answer: A

AACSB: Reflective Thinking

Difficulty: 3: Challenging

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Application

41) Team roles, responsibilities, and authorities are established during the _____ phase of a project.

- A) starting
- B) planning
- C) doing
- D) evaluating

Answer: A

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

42) The main purpose of the planning phase in a project is to _____.

- A) set up the project scope and initial budget
- B) accomplish the project tasks effectively
- C) determine who will do what and by when
- D) establish team roles, responsibilities, and authorities

Answer: C

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

43) Identify a task that should be performed during the planning phase of project management.

- A) reporting project progress
- B) determining the schedule
- C) performing project tasks
- D) preparing archival documents

Answer: B

AACSB: Interpersonal Relations and Teamwork

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

44) Roselyn works for an event management company. Her latest project as a party planner is a corporate event. She delegates tasks like choosing the venue, posting invitations, and planning logistics to her team members. She also specifies a time frame for each task. Roselyn's project is in the _____ phase of project management.

- A) planning
- B) starting
- C) doing
- D) finalizing

Answer: A

AACSB: Reflective Thinking

Difficulty: 3: Challenging

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Application

45) A project manager has to manage tasks and identify schedule problems during the _____ phase of project management.

- A) planning
- B) starting
- C) doing
- D) finalizing

Answer: C

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

46) One of the procedures of a collaboration project is documenting and reporting progress. This is performed in the _____ phase of the project.

- A) starting
- B) planning
- C) doing
- D) scheduling

Answer: C

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

47) Identify the project management phase in which the budget and tasks of a project are managed.

- A) finalizing
- B) doing
- C) planning
- D) starting

Answer: B

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

48) Project teams should document project results and information for future teams. Which of the following is the project management phase in which the teams perform this function?

- A) doing
- B) planning
- C) starting
- D) finalizing

Answer: D

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

49) The facility manager of an insurance company makes decisions on the monthly purchase of office supplies. This is an example of an operational decision.

Answer: TRUE

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Application

50) Operational decisions concern the allocation and utilization of resources.

Answer: FALSE

AACSB: Analytical Thinking

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

51) Need for collaboration increases as the decisions become more structured.

Answer: FALSE

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

52) An unstructured decision process is one for which there is no agreed-on decision-making method.

Answer: TRUE

AACSB: Analytical Thinking

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

53) Determining the best mix of products that a company should sell is an example of an unstructured decision.

Answer: TRUE

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Application

54) Operational decisions require a high degree of collaboration.

Answer: FALSE

AACSB: Analytical Thinking

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Application

55) Project scope and initial budget is set during the starting phase of a project.

Answer: FALSE

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

56) Project plan and budget are prepared during the finalizing phase of project management.

Answer: FALSE

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

57) Define the three levels of decision making with examples.

Answer: Decisions are made at three levels: operational, managerial, and strategic.

1) Operational decisions are those that support operational, day-to-day activities. Typical operational decisions are: How many widgets should we order from vendor A? Should we extend credit to vendor B? Which invoices should we pay today?

2) Managerial decisions are decisions about the allocation and utilization of resources. Typical decisions are: How much should we budget for computer hardware and programs for department A next year? How many engineers should we assign to project B?

3) Strategic decisions are those that support broad-scope, organizational issues. Typical decisions at the strategic level are: Should we start a new product line? Should we open a centralized warehouse in Tennessee? Should we acquire company A?

AACSB: Interpersonal Relations and Teamwork

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

58) What is the difference between structured and unstructured decisions? Give an example of each.

Answer: Structured decisions are those where an understood and accepted method for making the decision exists. The process through which financial institutions avail credit is an example of structured decision making.

Unstructured decisions are those where there is no agreed-on decision-making method.

Predicting the future direction of the economy or the stock market is a classic example of unstructured decision.

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

59) Explain why structured decisions seldom require collaboration.

Answer: A structured decision process is one where there is an understood and accepted method for making the decision. Since the decision process is already understood, there is no reason for collaboration to determine how to make the decision.

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

60) Are most strategic decisions unstructured? Give an example of an unstructured strategic decision.

Answer: Yes, most strategic decisions are unstructured. Since they are made less frequently and generally have a long-term time horizon, most strategic decisions are relatively unstructured.

Long-term labor planning comprises unstructured strategic decisions.

AACSB: Analytical Thinking

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

61) Briefly describe the starting phase of a project.

Answer: The fundamental purpose of the starting phase is to set the ground rules for the project and the team. In industry, teams need to determine or understand what authority they have. Is the project given to the team? Or is part of the team's task to identify what the project is? Is the team free to determine team membership, or is membership given? Other tasks during the starting phase are to set the scope of the project and to establish an initial budget. It is important to set team member expectations at the outset. What role will each team member play, and what responsibilities and authority will he or she have?

AACSB: Interpersonal Relations and Teamwork

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.3: What are the four primary purposes of collaboration?

Classification: Concept

62) Project data is data that is _____.

A) part of the collaboration's work product

B) used to manage a project

C) used to schedule the tasks of the project

D) part of documents such as schedules and budgets

Answer: A

AACSB: Interpersonal Relations and Teamwork

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.4: What are the requirements for a collaboration information system?

Classification: Concept

63) Project metadata is data that is _____.

- A) part of a collaboration's work product
- B) utilized to manage the project
- C) developed to design new offerings
- D) used in documents to describe recommended solutions

Answer: B

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.4: What are the requirements for a collaboration information system?

Classification: Concept

64) Which of the following is an example of project data?

- A) list of project tasks
- B) schedule
- C) budget
- D) design document

Answer: D

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.4: What are the requirements for a collaboration information system?

Classification: Concept

65) According to Hackman's three criteria for team success, which of the following IS requirements will be categorized under the growth in team capability criterion?

- A) rewarding accomplishment
- B) managing many versions of content
- C) supporting intra-team training
- D) building team esprit

Answer: C

AACSB: Interpersonal Relations and Teamwork

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.4: What are the requirements for a collaboration information system?

Classification: Concept

66) According to Hackman's three criteria for team success, which of the following IS requirements will be categorized under the meaningful and satisfying experience criterion?

- A) documenting definitions
- B) rewarding accomplishment
- C) managing many versions of content
- D) managing tasks

Answer: B

AACSB: Interpersonal Relations and Teamwork

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.4: What are the requirements for a collaboration information system?

Classification: Concept

67) Project data and project metadata are subject to iteration and feedback.

Answer: TRUE

AACSB: Interpersonal Relations and Teamwork

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.4: What are the requirements for a collaboration information system?

Classification: Concept

68) Describe project data and project metadata.

Answer: Project data is data that is part of the collaboration's work product. For example, for a team that is designing a new product, design documents are examples of project data. A document that describes a recommended solution is project data for a problem-solving project. Project metadata is data that is used to manage the project. Schedules, tasks, budgets, and other managerial data are examples of project metadata. Both types of data are subject to iteration and feedback.

AACSB: Information Technology

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.4: What are the requirements for a collaboration information system?

Classification: Concept

69) _____ communication occurs within a team when all team members meet at the same time.

- A) Synchronous
- B) Asynchronous
- C) Virtual
- D) Unidirectional

Answer: A

AACSB: Written and Oral Communication

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Concept

70) Asynchronous communication occurs when team members _____.

- A) cannot arrive at consensus after discussions
- B) engage in conflicting discussions
- C) do not meet at the same time
- D) communicate in a sequential manner

Answer: C

AACSB: Written and Oral Communication

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Concept

71) The use of a conference call is an example of _____ communication.

- A) sequential
- B) synchronous
- C) indirect
- D) asynchronous

Answer: B

AACSB: Written and Oral Communication

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Concept

72) Who among the following are most likely to use asynchronous communication?

- A) members of a team who work in different time zones
- B) managers who work in the same office
- C) employees who work in an assembly line
- D) a group of directors who regularly meet for board meetings

Answer: A

AACSB: Written and Oral Communication

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Concept

73) Which of the following tools facilitates asynchronous communication?

- A) videoconferencing
- B) multiparty text chat
- C) discussion forum
- D) screen-sharing application

Answer: C

AACSB: Information Technology; Written and Oral Communication

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Concept

74) _____ is a popular commercial webinar product used in virtual sales presentations.

- A) SurveyMonkey
- B) MS Office Web
- C) WebEx
- D) Skype

Answer: C

AACSB: Information Technology; Written and Oral Communication

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Concept

75) Discussion forums are better suited than emails in asynchronous communication because _____.

- A) they are best suited to transmit personalized information
- B) they facilitate real-time communication between participants
- C) they keep the discussion from going off track
- D) they ensure that all team members are involved in the discussion

Answer: C

AACSB: Information Technology; Written and Oral Communication

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Concept

76) The term _____ refers to a collaboration tool where team members can easily respond and the management can easily identify the people who have not responded to a request.

- A) discussion forum
- B) management survey
- C) webinar
- D) team survey

Answer: D

AACSB: Information Technology

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Concept

77) Susan, the operations manager at Multitech Systems Inc., schedules a face-to-face meeting with her vendors to decide on the specifications for a project. Some of her senior engineers are also asked to participate in the discussion through a conference call. This is an example of synchronous communication.

Answer: TRUE

AACSB: Analytical Thinking; Written and Oral Communication

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Application

78) Margaret finds that calling all her senior supervisors and quality managers for a face-to-face meeting is not feasible. She arranges for a multiparty text chatting session involving all of them. This is an example of asynchronous communication.

Answer: FALSE

AACSB: Analytical Thinking; Written and Oral Communication

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Application

79) A webinar is a tool used to facilitate asynchronous communication.

Answer: FALSE

AACSB: Information Technology

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Concept

80) One of the advantages of a team survey is that it is easy to determine who has not yet responded.

Answer: TRUE

AACSB: Information Technology; Written and Oral Communication

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Concept

81) What is the difference between synchronous and asynchronous communications? Provide examples for each.

Answer: Synchronous communications are collaborations where all the team members meet at the same time. Examples include face-to-face meetings, videoconferencing, conference calls, and multiparty chats.

Asynchronous communications occur when team members do not meet at the same time. Emails, discussion forums, and team surveys are examples of asynchronous communication.

AACSB: Information Technology; Written and Oral Communication

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Concept

82) Describe screen-sharing applications, webinars, and discussion forums.

Answer: Screen-sharing applications enable users to view the same whiteboard, application, or other display. The whiteboard allows multiple people to contribute simultaneously. To organize the simultaneous conversation, the whiteboard real estate is divided among the members of the group. Some groups save their whiteboards as minutes of the meeting.

A webinar is a virtual meeting in which attendees view one of the attendees' computer screens for a more formal and organized presentation. WebEx is a popular commercial webinar application used in virtual sales presentations.

Discussion forums are an alternative to emails. Here, one group member posts an entry, perhaps an idea, a comment, or a question, and other group members respond. Such forums are better than email because it is harder for the discussion to get off track.

AACSB: Interpersonal Relations and Teamwork

Difficulty: 3: Challenging

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Concept

83) What are team surveys? What are their benefits?

Answer: Team surveys are a form of communication technology. With these, one team member creates a list of questions and other team members respond.

Surveys are an effective way to obtain team opinions. They are generally easy to complete, so most team members will participate. Also, it is easy to determine who has not yet responded.

AACSB: Information Technology; Written and Oral Communication

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.5: How can you use collaboration tools to improve team communication?

Classification: Concept

84) Which of the following alternatives for sharing content provides version control?

- A) Microsoft Office
- B) WebApps
- C) Google Docs
- D) Microsoft SharePoint

Answer: D

AACSB: Information Technology

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.6: How can you use collaboration tools to manage shared content?

Classification: Concept

85) Version management systems _____.

- A) lack the features needed to track changes to shared documents
- B) provide features and functions to accommodate concurrent work
- C) prevent more than one user from checking out the same document simultaneously
- D) provide version control to limit and direct user activity

Answer: B

AACSB: Information Technology

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.6: How can you use collaboration tools to manage shared content?

Classification: Concept

86) Which of the following statements is true about working with Google Drive?

- A) Google accounts are not necessarily required to edit documents.
- B) Documents are stored on the user's personal computer.
- C) Multiple users are not allowed to simultaneously see and edit documents.
- D) Google tracks document revisions, with brief summaries of changes made.

Answer: D

AACSB: Information Technology

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.6: How can you use collaboration tools to manage shared content?

Classification: Concept

87) _____ is a process that occurs when the collaboration tool limits, and sometimes even directs, user activity.

- A) Document monitoring
- B) Version control
- C) Document tracking
- D) Version management

Answer: B

AACSB: Information Technology

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.6: How can you use collaboration tools to manage shared content?

Classification: Concept

88) In the context of shared content with version control, shared documents are placed into shared directories called _____.

- A) caches
- B) tables
- C) libraries
- D) sessions

Answer: C

AACSB: Information Technology

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.6: How can you use collaboration tools to manage shared content?

Classification: Concept

89) A shared file server is best suited for sharing content when there is increased risk of interference with the user's work by other team members.

Answer: FALSE

AACSB: Information Technology

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.6: How can you use collaboration tools to manage shared content?

Classification: Concept

90) Version management applications offer a higher degree of control than the version control applications.

Answer: FALSE

AACSB: Information Technology

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.6: How can you use collaboration tools to manage shared content?

Classification: Concept

91) Using a file server to exchange documents is superior to using Google Drive.

Answer: FALSE

AACSB: Information Technology

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.6: How can you use collaboration tools to manage shared content?

Classification: Concept

92) Version management systems improve the tracking of shared content and provide version control.

Answer: FALSE

AACSB: Information Technology

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.6: How can you use collaboration tools to manage shared content?

Classification: Concept

93) Collaboration tools that provide workflow control manage the activities in a process pre-defined by the group.

Answer: TRUE

AACSB: Information Technology

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.6: How can you use collaboration tools to manage shared content?

Classification: Concept

94) Why is version control important for shared content?

Answer: Version control involves one or more of the following capabilities: (1) user activity limited by permissions, (2) document checkout, (3) version histories, and (4) workflow. This gives managers better control over shared content.

AACSB: Information Technology

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.6: How can you use collaboration tools to manage shared content?

Classification: Concept

- 95) Which of the following statements is true of sharing a task list on Google Drive?
- A) Sharing a task list on Google Drive is a very complex procedure.
 - B) Team members can share a task list without having a Google account.
 - C) Google Drive gives every team member permissions to edit, but restricts their contributions to the task list.
 - D) Google Drive allows simultaneous edits.

Answer: D

AACSB: Information Technology; Interpersonal Relations and Teamwork

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.7: How can you use collaboration tools to manage shared tasks?

Classification: Concept

- 96) Which of the following statements is true of managing tasks?
- A) When a single person is made responsible for accomplishing a task, it means that he/she should do the task.
 - B) No benefit will come from the task list unless every task has a date by which it is to be completed.
 - C) Accountability and follow-up are seldom required for task management.
 - D) For team members to utilize a task list effectively, they need to keep it confidential.

Answer: B

AACSB: Interpersonal Relations and Teamwork

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.7: How can you use collaboration tools to manage shared tasks?

Classification: Concept

- 97) Team members need not continually check the SharePoint task list for new tasks.

Answer: TRUE

AACSB: Information Technology

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.7: How can you use collaboration tools to manage shared tasks?

Classification: Concept

- 98) Explain the importance of using task lists.

Answer: Managing with a task list is critical for making progress. Task descriptions need to be specific and worded so that it is possible to decide whether or not the task was accomplished. In general, one person should be made responsible for accomplishing a task. That does not mean that the assigned person does the task; it means that they are responsible for ensuring that it gets done. No benefit will come from this list unless every task has a date by which it is to be completed. For team members to utilize the task list effectively, they need to share it.

AACSB: Information Technology; Written and Oral Communication

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.7: How can you use collaboration tools to manage shared tasks?

Classification: Concept

99) Which of the following is a comprehensive tool for communication?

- A) Google Hangouts
- B) SharePoint
- C) Google Drive
- D) Skype for Business

Answer: D

AACSB: Information Technology

Difficulty: 1: Easy

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.8: Which collaboration IS is right for your team?

Classification: Concept

100) Skype for Business is an example of a comprehensive content sharing collaboration tool.

Answer: FALSE

AACSB: Information Technology

Difficulty: 2: Moderate

Course LO: Explain how IS can enhance systems of collaboration and teamwork

LO: 2.8: Which collaboration IS is right for your team?

Classification: Concept